

# LEE COUNTY MOSQUITO/HYACINTH CONTROL DISTRICTS

## REGULAR MEETING

April 18, 2019

### AGENDA

\* \* \* \* \*

**Call to Order**- Chairman Brantley will call the meeting to order

**Public Comments**- Chairman Brantley

**Minutes Approval**-Chairman Brantley  
regular meeting, special meeting and workshop  
Chairman Brantley

**Lee County Health Department Report**- Jennifer Roth, Director of Epidemiology will provide an update on vector borne disease activity in Lee County

### **Consent Agenda Items**

- Surplus property
- Security Services Selection

### **Agenda Item Report Topics**

- Embry-Riddle spray tank project update
- *Aedes* sex separator device for SIT
- Mobile Treatment Notification App

**Executive Director Contract** Process-HR Director, Jacquelyn R. Small will provide the board with procedures on the Directors contract.

**Director's Report**- Director Hoel will provide an update on recent activities at the Districts

- Facilities and activities update
- FEMA grant, liability, workers comp, & aviation insurance update
- Tyler training and conversion to new accounting & purchasing software

**Financial Report**- Commissioner Farrar will review the financial reports with the Board

### **Adjourn**

# BOARD PACKET

## APRIL 18<sup>TH</sup>, 2019



ED BRANTLEY, CHAIRMAN

BRUCE C. SCOTT, VICE CHAIRMAN

BRIAN F. FARRAR, SECRETARY-TREASURER

THOMAS B. HART

GEORGE T. MANN, JR

STEPHEN R. BOWEN

W.MICHEAL ELLIS

Commissioner Brantley called to order the regularly scheduled meeting of the Lee County Mosquito/Hyacinth Control Districts (LCMCD/LCHCD) on February 21<sup>st</sup>, 2019 at 10:00 a.m. in the William Opp Training Center at District headquarters, 15191 Homestead Road, Lehigh Acres, Florida.

**PRESENT:**

Seat 1- Commissioner Ed Brantley, Chair  
Seat 2- Commissioner Brian Farrar, Secretary/Treasurer  
Seat 3- Commissioner Mike Ellis  
Seat 4- Commissioner Steve Bowen  
Seat 5- Commissioner George T. Mann, Jr.  
Seat 6- Commissioner T. Hart  
Seat 7- Commissioner Absent

Legal Counsel – Not Present

**STAFF:**

|                                                                    |                                                |
|--------------------------------------------------------------------|------------------------------------------------|
| Executive Director- Dr. David Hoel                                 | Deputy Director, PIO- Eric Jackson             |
| Chief Financial Officer- Russ Baker                                | HR Director- Jackie Small                      |
| Executive Administrative Assistant- Summer De La Cruz              | Milton Sterling- Manager, Science Intelligence |
| Deputy Director, Lee County Hyacinth Control District- Kevin Watts |                                                |

**VISITORS:** None Present

**PUBLIC COMMENTS:**

The following citizens addressed the Board:  
No one present

**MINUTES APPROVAL:**

*Commissioner Brantley requested board approval for the month of February 2019 meeting minutes. Commissioner Bowen moved to approve the February meeting minutes. Commissioner Mann seconded the motion to approve the minutes as presented. The board unanimously approved.*

**LEE COUNTY HEALTH DEPARTMENT REPORTS:** Jennifer Roth, Director of Epidemiology  
For the Lee County Health Department reported that Lee County is quite. Advisories/Alerts: Bay, Calhoun, Miami-Dade, Sumter, and Suwannee counties are currently under a mosquito-borne illness advisory. No other counties are currently under mosquito-borne illness advisory or alert.  
<http://www.floridahealth.gov/diseases-and-conditions/mosquito-borne-diseases/ documents/2019/2019-week-11-arbovirus-surveillance-report.pdf>

**AGENDA ITEM REPORT TOPICS:**

- **Completion of Embry-Riddle spray tank project**

Authorize the expenditure of funds, not to exceed \$198,200, for engineering and construction of three (3) spray tanks for LCMCD King Air 200 airplanes. The action will allow the Executive Director, Manager, Aircraft Maintenance and the Purchasing Manager to: (1) enter into an agreement with Embry-Riddle Aeronautical University for an aerial spray tank support design, analysis and engineering/manufacturing data package, and (2) enter into a contractual arrangement with Creative-Composites for the construction of three (3) aerial spray tanks for the King Air 200 aircraft.

*Commissioner Brantley moved for a motion to approve completion of the Embry-Riddle spray tank project with the stipulation that a certified engineer would approve before tested and flights. Commissioner Farrar made the motion, Commissioner Hart seconded. The board approved unanimously.*

**DIRECTOR'S REPORT:** Director Hoel will provided an update on recent activities.

**Aircraft inventory update:**

- **Painting of the King Air 200 N762MC-** April 15<sup>th</sup> in Lakeland Florida
- **Floor mats for Airbus helicopters-** We are having a difficult time finding a company who makes

floor mats for dual control helicopters. The District is considering making the floor mats.

- **Bell Helicopter-** The last Bell has left the District property and there are no longer any Bell helicopters left in our capital asset inventory.

**Facilities and activities update:**

- **SIT-** LCMCD submitted a request for proposal to FDACS to be part of the CDC cooperative agricultural grant for our SIT operations as novel technologies in mosquito control. We are currently awaiting commentary from FDACS, FDOH, and CDC. If we receive this grant, we expect it will be for \$300,000 and that the money will arrive in July.
- **AMCA-** We met the owner of a small company called Senecio that manufactures a machine that rapidly separates adult mosquitoes by sex. Senecio will loan us their machine to test for speed and accuracy trials. If it proves satisfactory, we will purchase it. This stands to eliminate a big bottleneck in mosquito production- separation of males from females, a very time consuming undertaking.
- **Infected Mosquito-** Our mosquitoes have been infected with a fungus detrimental to their health. Mosquito samples were sent to USDA and the fungus was identified. It is a soil fungus. We contracted with GFA to take rearing room, water and chicken pen samples. An analysis is due next week.

**Health Insurance Renewal:** HR Director, Jacquelyn Small briefed the board on the results of the District employees' benefits for April 1<sup>st</sup>, 2019- March 31<sup>st</sup>, 2020. Our broker, Mercer, researched and negotiated the rate for the District. All the insurance providers remained the same. Medical insurance through Blue Cross and Blue Shield of Florida increased by 3.7% and the District's vision insurance through Standard had increased by 5%.

**Consent agenda:** CFO, Russ Baker addressed the board on adopting the use of consent agendas at future meetings.

*Commissioner Brantley requested board approval to add the use of consent agendas to the District policies. Commissioner Ellis moved to approve the consent agenda. Commissioner Farrar seconded the motion to approve the consent agenda. The board unanimously approved.*

**FISCAL REVIEW:** *Commissioner Farrar presented the District Treasurers report for February 2019. Commissioner Farrar moved to approve the Mosquito Control District financials. Commissioner Ellis seconded the motion and the board approved unanimously.*

*Commissioner Farrar presented the Hyacinth Control District Treasurers report for February 2019. Motion to approve the Hyacinth financials was made by Commissioner Bowen, and the motion was seconded by Commissioner Hart; the board approved unanimously.*

*There being no further business, Commissioner Brantley moved to adjourn. The meeting adjourned at 10:59 a.m.*

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Commissioner Ed Brantley, Chair  
Term: December 2016 – November 2020

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Commissioner Brian Farrar, Secretary/Treasurer



Commissioner Brantley called to order the Workshop meeting of the Lee County Mosquito/Hyacinth Control Districts (LCMCD/LCHCD) on March 21<sup>st</sup>, 2019 at 1:00 p.m. in the William Opp Training Center at District headquarters, 15191 Homestead Road, Lehigh Acres, Florida.

**PRESENT:**

- Seat 1- Commissioner Ed Brantley, Chair
- Seat 2- Commissioner Brian Farrar, Secretary/Treasurer
- Seat 3- Commissioner Absent
- Seat 4- Commissioner Steve Bowen
- Seat 5- Commissioner George T. Mann, Jr.
- Seat 6- Commissioner T. Hart
- Seat 7- Commissioner Absent

Legal Counsel – Not Present

**STAFF:**

- Chief Financial Officer- Russ Baker
- Deputy Director, PIO- Eric Jackson
- HR Director- Jacquelyn R. Small
- Executive Administrative Assistant- Summer De La Cruz

**VISITORS:** Wayne Gale

**CANDIDATES SELECTED:**

- Candidate One- Dr. David F. Hoel
- Candidate Two- Dr. Muhammad Farooq

**INTERVIEW  
QUESTIONER:**

The Commissioners of Lee County Mosquito/Hyacinth Control Districts conducted interviews with candidate one and two using the questions provided by the Human Resource Director, Jacquelyn R. Small.

| Executive Director Interview<br>March 21, 2019 |                                                                                                                                                                                                                                                                                                           |   |                    |   |   |     |
|------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|--------------------|---|---|-----|
| Candidate: _____                               |                                                                                                                                                                                                                                                                                                           |   | Interviewer: _____ |   |   |     |
| 1                                              | Tell us your perspective of Lee County Mosquito & Hyacinth Control Districts and your ideology for leading the Districts.                                                                                                                                                                                 | 0 | 1                  | 2 | 3 | 4 5 |
| 2                                              | What is your philosophy of managing relationships with federal oversight agencies such as the FAA, EPA, and CDC?                                                                                                                                                                                          | 0 | 1                  | 2 | 3 | 4 5 |
| 3                                              | What would be your course of action if you received a report that a sentinel chicken tested positive for West Nile Virus?                                                                                                                                                                                 | 0 | 1                  | 2 | 3 | 4 5 |
| 4                                              | Lee County Mosquito Control District is internationally renowned. What is your vision for maintaining this reputation and continuing to position Lee County Mosquito Control District as a leader in mosquito control?                                                                                    | 0 | 1                  | 2 | 3 | 4 5 |
| 5                                              | Citizens or citizen groups may become concerned about the District's spraying as a means of controlling mosquitos. Hypothetically, an irate citizen demands an audience with you and demands that the District stop all mosquito control spraying in their area. How would you respond to such a request? | 0 | 1                  | 2 | 3 | 4 5 |
| 6                                              | Often local media contact the District regarding various concerns. What would you do and how would you respond to local media request for a statement regarding a report that says that Mosquito Control spraying is responsible for a decline in local honey bee populations?                            | 0 | 1                  | 2 | 3 | 4 5 |
| 7                                              | When you come into an organization how do you ensure you get a handle on all of the operational components, human resources functions, current polices, and programs?                                                                                                                                     | 0 | 1                  | 2 | 3 | 4 5 |
| 8                                              | Explain how your education, experience, and skills make you a good fit to lead the Districts?                                                                                                                                                                                                             | 0 | 1                  | 2 | 3 | 4 5 |
| 9                                              | Considering the broad responsibilities, what aspects of the job do you think would be the biggest challenge for you?                                                                                                                                                                                      | 0 | 1                  | 2 | 3 | 4 5 |
| 10                                             | What are two major things you believe the Districts are doing well? What is one significant thing that you think we should improve?                                                                                                                                                                       | 0 | 1                  | 2 | 3 | 4 5 |
| 11                                             | What desirable qualities do you seek in a workforce culture? How would you lead to move the culture toward that goal?                                                                                                                                                                                     | 0 | 1                  | 2 | 3 | 4 5 |

*There being no further business, Commissioner Brantley moved to adjourn. The meeting adjourned at 3:11p.m.*

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Commissioner Ed Brantley, Chair  
Term: December 2016 – November 2020

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Commissioner Brian Farrar, Secretary/Treasurer  
Term: November 2018 – November 2022

Commissioner Brantley called to order the Special Meeting of the Lee County Mosquito/Hyacinth Control Districts (LCMCD/LCHCD) on April 4<sup>th</sup>, 2019 at 11:15 a.m. in the Board Room at District headquarters, 15191 Homestead Road, Lehigh Acres, Florida.

**PRESENT:**

- Seat 1- Commissioner Ed Brantley, Chair
- Seat 2- Commissioner Brian Farrar, Secretary/Treasurer
- Seat 3- Commissioner Mike Ellis - Not Present
- Seat 4- Commissioner Steve Bowen
- Seat 5- Commissioner George T. Mann, Jr.
- Seat 6- Commissioner T. Hart
- Seat 7- Commissioner Bruce Scott - Not Present

Legal Counsel – Not Present

**STAFF:**

- Human Resource Director- Jacquelyn Small
- Deputy Director, PIO – Eric Jackson
- Chief Financial Officer – Russ Baker
- Public Information Specialist- Jamie Fowler

**VISITORS:** Leo Amos

**PUBLIC COMMENTS:**

The following citizens addressed the Board:

Leo Amos

**Discussion/Selection of Executive Director:** Jacquelyn Small, Human Resource Director shared the Executive Director hiring process. The position was advertised on the American Mosquito Control Association website, the Florida Mosquito Control Association website, The Special District Website and the Lee County Mosquito Control Website. The District received four applicants and the Human Resource Director contacted all individually. Three of the applicants showed interest and accepted the opportunity to interview for the position. On March 21<sup>st</sup>, 2019, the day of the interview, one of the interviewees declined to proceed with the interviewing process. Two interviews took place with five commissioners on the interview panel. Each candidate was asked 26 questions that were prepared prior to the date of the interviews. The questions were based on a 6-point numerical scale, 0-5. The number 0 indicating a poor response or no response, the number 5 indicated that the response exceeded expectations. Based on the number of questions and the scoring system, 130 was the highest possible score.

Candidate #1

March 21, 2019

| Question | Bowen | Brantley | Farrar | Hart | Mann |
|----------|-------|----------|--------|------|------|
| 1        | 5     | 4        | 4      | 4    | 4    |
| 2        | 5     | 3        | 5      | 5    | 5    |
| 3        | 5     | 4        | 5      | 4    | 5    |
| 4        | 5     | 4        | 5      | 3    | 5    |
| 5        | 5     | 4        | 4      | 5    | 5    |
| 6        | 5     | 4        | 5      | 4    | 4    |
| 7        | 5     | 5        | 5      | 4    | 5    |
| 8        | 5     | 4        | 5      | 4    | 3    |
| 9        | 4     | 3        | 5      | 3    | 5    |
| 10       | 5     | 4        | 5      | 4    | 4    |
| 11       | 5     | 5        | 4      | 4    | 4    |
| 12       | 5     | 5        | 5      | 5    | 5    |
| 13       | 5     | 4        | 4      | 5    | 4    |
| 14       | 5     | 4        | 5      | 4    | 5    |
| 15       | 5     | 5        | 4      | 4    | 4    |
| 16       | 5     | 4        | 5      | 4    | 4    |
| 17       | 5     | 5        | 5      | 4    | 4    |
| 18       | 5     | 4        | 5      | 4    | 4    |
| 19       | 5     | 5        | 5      | 4    | 5    |
| 20       | 5     | 4        | 5      | 4    | 4    |
| 21       | 4     | 3        | 3      | 3    | 3    |
| 22       | 5     | 3        | 4      | 3    | 4    |
| 23       | 5     | 5        | 4      | 5    | 4    |
| 24       | 5     | 5        | 5      | 3    | 5    |
| 25       | 5     | 5        | 5      | 5    | 5    |
| 26       | 0     | 0        | 0      | 0    | 0    |
| TOTAL    | 123   | 105      | 116    | 101  | 109  |

|         |        |
|---------|--------|
| Average | 110.80 |
|---------|--------|

Candidate #2

March 21, 2019

| Question | Bowen | Brantley | Farrar | Hart | Mann |
|----------|-------|----------|--------|------|------|
| 1        | 1     | 2        | 2      | 3    | 3    |
| 2        | 2     | 3        | 3      | 2    | 3    |
| 3        | 3     | 3        | 3      | 2    | 3    |
| 4        | 2     | 3        | 3      | 2    | 2    |
| 5        | 2     | 4        | 3      | 4    | 4    |
| 6        | 2     | 3        | 2      | 3    | 2    |
| 7        | 2     | 3        | 3      | 4    | 3    |
| 8        | 3     | 2        | 2      | 2    | 3    |
| 9        | 2     | 3        | 2      | 2    | 3    |
| 10       | 1     | 2        | 2      | 1    | 3    |
| 11       | 2     | 4        | 4      | 2    | 2    |
| 12       | 3     | 4        | 3      | 3    | 4    |
| 13       | 2     | 3        | 2      | 2    | 3    |
| 14       | 1     | 1        | 1      | 3    | 2    |
| 15       | 2     | 2        | 1      | 2    | 2    |
| 16       | 3     | 4        | 4      | 3    | 2    |
| 17       | 3     | 3        | 3      | 3    | 2    |
| 18       | 2     | 2        | 3      | 2    | 2    |
| 19       | 2     | 3        | 3      | 3    | 2    |
| 20       | 0     | 2        | 1      | 1    | 2    |
| 21       | 0     | 1        | 0      | 1    | 2    |
| 22       | 1     | 3        | 2      | 1    | 2    |
| 23       | 2     | 4        | 3      | 1    | 2    |
| 24       | 3     | 3        | 3      | 3    | 4    |
| 25       | 0     | 0        | 0      | 0    | 0    |
| 26       | 0     | 0        | 0      | 0    | 0    |
| TOTAL    | 46    | 67       | 58     | 55   | 62   |

|         |       |
|---------|-------|
| Average | 57.60 |
|---------|-------|

Following the interviews, Ms. Small received and reviewed all of the scores. Ms. Small tallied the total points and the average points for each applicant. Based on this information Jacquelyn Small requested that the Commissioners discuss and make a selection on the next Executive Director.

The Commissioners discussed the selection of the next Executive Director.

*A motion to select Dr. David Hoel as the next Executive Director was made by Thomas B. Hart, seconded by George T. Mann, The board unanimously approved.*

*There being no further business, Commissioner Brantley moved to adjourn. The meeting adjourned at 11:31a.m.*

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Commissioner Ed Brantley, Chair  
Term: December 2016 – November 2020

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Commissioner Brian Farrar, Secretary/Treasurer  
Term: November 2018 – November 2022



**Lee County Mosquito Control District**  
**District Property to be Declared Surplus**  
**April 18,2019**

| <b>Asset #</b> | <b>Property Description</b>                       | <b>Date Acquired</b> | <b>Cost at Acquisition</b> | <b>Condition</b> | <b>Estimated Fair Value</b> |
|----------------|---------------------------------------------------|----------------------|----------------------------|------------------|-----------------------------|
| C-291          | RADIO, MOTOROLA, PORTABLE TWO-WAY, HAND HELD UNIT | 5/1/2017             | \$ 3,049.09                | Excellent        | \$ 3,000.00                 |
| C-302          | RADIO, MOTOROLA, PORTABLE TWO-WAY, HAND HELD UNIT | 5/1/2017             | \$ 3,164.59                | Excellent        | \$ 3,000.00                 |
| C-318          | RADIO, MOTOROLA, PORTABLE TWO-WAY, HAND HELD UNIT | 5/1/2017             | \$ 3,164.59                | Excellent        | \$ 3,000.00                 |
| O-358          | DELL OPTIPLEX GX960                               | Jan-09               | \$1,030.54                 | Poor             | \$ -                        |
| O-1210         | DELL PRECISION T3500                              | Mar-10               | \$1,972.00                 | Poor             | \$ -                        |
| O-512          | LATITUDE LAPTOP E6420                             | Apr-12               | \$1,818.06                 | Poor             | \$ -                        |
| O-605          | HP ELITEBOOK                                      | Oct-13               | \$1,961.00                 | Poor             | \$ -                        |
| O-392          | HP LAPTOP                                         | Feb-13               | \$2,069.47                 | Poor             | \$ -                        |
| O-443          | DELL OPTIPLEX GX960                               | Jan-09               | \$1,030.54                 | Poor             | \$ -                        |
| N/A            | DELL T3500                                        | Mar-10               | \$1,972.00                 | Poor             | \$ -                        |
| O-1178         | OPTIPLEX 755                                      | Mar-08               | \$1,778.00                 | Poor             | \$ -                        |
| O-1004         | Designjet 500 Plotter                             | Sep-00               | \$3,069.99                 | Poor             | \$ -                        |

The above assets are presented to the Board of Commissioners to approve for Disposal in accordance with District Policy.

**Approved:** \_\_\_\_\_

**Date:** **4/18/2019**

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                    |                                    |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|------------------------------------|
| <input type="checkbox"/> <b>MOSQUITO</b><br><input type="checkbox"/> <b>HYACINTH</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>Lee County Mosquito/Hyacinth Control Districts</b><br><b>Agenda Item Report</b> | <b>Meeting Date:</b><br>04/18/2019 |
| <p><b>PURPOSE/ACTION REQUESTED:</b><br/> The Districts selection committee recommends that the Board approve their selection of Weiser Security Services, Inc. as the provider of security guard services to the District at its main location, 15191 Homestead Road, Lehigh Acres, Florida. The selection committee also recommends that the Board approve the bill rates provided in the response to the Districts RFP.</p> <p><b>WHAT ACTION ACCOMPLISHES:</b><br/> The current contract for security guard services expires May 31, 2019. The approval allows District personnel to complete a contract with Weiser Security Services, Inc., and provide for a transition to a different company. The contract is for (1) year from June 1, 2019 to May 31, 2020, with the option for an additional (2) two years. After the first year, if the District/Committee is happy with Weiser Security Services, Inc. we may extend the contract at same cost, until the contract expires on May 31st 2022.</p> <p><b>MANAGEMENT RECOMMENDATION:</b>    <input type="checkbox"/> <b>Approve</b><br/> <input type="checkbox"/> <b>Dismiss</b></p> <p><b>BACKGROUND:</b><br/> District personnel completed a Request for Proposals (RFP) in compliance with policy. The RFP was released on February 22, 2019, and a pre-proposal conference was held on March 1, 2019. Questions and inquiries were answered by District personnel through March 8, 2019 and proposals were received by March 13, 2019. District personnel evaluated the proposals received in March and made their selection.</p> <p>The RFP and the RFP score report are included.</p> |                                                                                    |                                    |
| <div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                    |                                    |



15191 Homestead Road, Lehigh Acres, FL. 33971



## SECURITY RFP SCORE REPORT

| PROPOSER                                              | SECURITAS | WEISER |
|-------------------------------------------------------|-----------|--------|
| Quality of proposal                                   | Pass      | Pass   |
| Firm Background                                       | 10        | 10     |
| Project Experience & Qualifications                   | 30        | 30     |
| Methodology & Technical Approach                      | 28        | 30     |
| Cost Proposal                                         | 23        | 25     |
| Comments/Change Request to General Services Agreement | 4         | 5      |
| Total:                                                | 95        | 100    |

### **VIII. EVALUATION and SELECTION PROCESS (\*\*page 11 in RFP)**

The District has attempted to provide a comprehensive statement of requirements through this RFP for the engagement. Written proposals must present Proposer's qualifications and understanding of the work to be performed. Proposers are asked to address each evaluation criteria and to be specific in presenting their qualifications. Proposals must be as thorough and detailed as possible so that the District may properly evaluate capabilities to provide the requested services.

The District has established specific, weighted criteria for selection. This section presents the evaluation criteria, description, and relative weight assigned to each (100 points maximum). The District will evaluate each Proposer's responses to the requirements contained in this RFP.

## IX. CERTIFICATION and ACKNOWLEDGEMENT

The undersigned, as an authorized agent of the proposer, hereby certifies (initial each statement):

- (X) The Proposer is in receipt of 0 addenda.
- (X) The Proposer is familiar with all instructions, terms and conditions, and specifications stated in this RFP, including the following:
- (X) The proposer understands there is a pre-proposal meeting scheduled on **Friday 03/01/2019} beginning at 10:00 A.M. EST** at the District(s) Administration Building. Attendance is not mandatory; however, it is highly encouraged.
- (X) The Proposer has reviewed the District's General Services Agreement released with this RFP (Exhibit A), which Agreement will form the basis of any contract for the performance of the work. **Any request for modifications are included in the proposal by way of response included in TAB E.**
- (X) The Proposer is qualified to perform the work and services outlined in this RFP.
- (X) The Proposer warrants that they have not employed or retained any company or person, other than a bona fide employee working solely for the Respondent to solicit or secure this agreement and they have not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the Respondent any fee, commission, percentage, gift, or other consideration contingent upon or resulting from award or making of this agreement.
- (X) The Proposer represents and warrants that they are not currently on the Convicted Vendor List or on the Discriminatory Vendor List, nor are they under investigation for violation of the same.
- (X) The Proposal has been arrived at independently and submitted without collusion with any other Proposer, District staff or District contractor, and the contents of the Proposal have not been communicated by the Proposer or, to the Proposer's best knowledge and belief, by any one of its employees or agents to any person not an employee or agent of the Proposer, and will not be communicated to any person prior to the District's final action on this RFP by the District. Nothing in this paragraph shall be construed to prevent or preclude two or more companies or persons from joining together to submit a proposal for the work.
- (X) The offers, terms and conditions of the proposal will remain valid and effective and may be relied upon by the District for a period of ninety (90) days following the Proposal closing date and time as identified in this RFP or addenda.

Signed By: Ronald J Allen Title: Service Representative

Typed Name: Ronald J Allen Company Name: Weiser Security Services, Inc.

Phone No.: 813-557-3565 Fax No.: 239-278-1827

Email: rona@weisersecurity.com

Address: 1919 Courtney Dr., Suite 7, Fort Myers, FL 33901

P.O. Box or Street

City

State

Zip

Federal Tax ID No.: 72-0708761

DUNS No.: 08-141-8352

Date: 03/13/2019



SECURITY SERVICES, INC.

## INVESTMENT DETAILS AND TERMS

Your investment in Weiser security guarantees prompt, accurate and professional services at a competitive market rate. The following has been customized to fit your individual security needs and ensure the most efficient use of your budget.

### INVESTMENT DETAILS

| POSITION            | HPW | BILL RATE    |
|---------------------|-----|--------------|
| Security Officer    | 128 | \$15.64      |
| Captain             | 40  | \$17.09      |
| TOTAL/AVERAGE       | 168 | \$15.99      |
| Weekly Billing Rate |     | \$2,685.20   |
| Annual Billing Rate |     | \$140,637.83 |

### INVESTMENT TERMS

Included at no additional cost:

Weiser Web Portal Management System where there is internet available.

Security Officer Cell Phone

Overtime rates of 1.44 times the above will be billed for six holidays and any additional coverage requested where overtime is incurred.

Sales Tax is not applicable for this contract

This quote is good for 90 days.

## IX. CERTIFICATION and ACKNOWLEDGEMENT

The undersigned, as an authorized agent of the proposer, hereby certifies (initial each statement):

- (✓) The Proposer is in receipt of the addenda.
- (✓) The Proposer is familiar with all instructions, terms and conditions, and specifications stated in this RFP, including the following:
  - (✓) The proposer understands there is a pre-proposal meeting scheduled on **Friday 03/01/2019} beginning at 10:00 A.M. EST** at the District(s) Administration Building. Attendance is not mandatory; however, it is highly encouraged.
  - (✓) The Proposer has reviewed the District's General Services Agreement released with this RFP (Exhibit A), which Agreement will form the basis of any contract for the performance of the work. **Any request for modifications are included in the proposal by way of response included in TAB E.**
- (✓) The Proposer is qualified to perform the work and services outlined in this RFP.
- (✓) The Proposer warrants that they have not employed or retained any company or person, other than a bona fide employee working solely for the Respondent to solicit or secure this agreement and they have not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the Respondent any fee, commission, percentage, gift, or other consideration contingent upon or resulting from award or making of this agreement.
- (✓) The Proposer represents and warrants that they are not currently on the Convicted Vendor List or on the Discriminatory Vendor List, nor are they under investigation for violation of the same.
- (✓) The Proposal has been arrived at independently and submitted without collusion with any other Proposer, District staff or District contractor, and the contents of the Proposal have not been communicated by the Proposer or, to the Proposer's best knowledge and belief, by any one of its employees or agents to any person not an employee or agent of the Proposer, and will not be communicated to any person prior to the District's final action on this RFP by the District. Nothing in this paragraph shall be construed to prevent or preclude two or more companies or persons from joining together to submit a proposal for the work.
- (✓) The offers, terms and conditions of the proposal will remain valid and effective and may be relied upon by the District for a period of ninety (90) days following the Proposal closing date and time as identified in this RFP or addenda.

Signed By: Bob French Title: AREA Vice President  
Typed Name: Bob French Company Name: Securitas  
Phone No.: 239-391-5444 Fax No.: 239-331-5695  
Email: Robert.French@SecuritasInc.com  
Address: 14060 Metropolis Ave Fort Myers FL 33912  
P.O. Box or Street City State Zip  
Federal Tax ID No.: 71-0912217  
DUNS No.: 13-328-7206  
Date: 3/11/2019



## Investment Proposal – Rate Summary

Securitas proposes the following rates for Lee County Mosquito Control. These rates are all-inclusive as defined below and will remain in effect for 60 days from 3/12/19.

| Position                                                                                                   | HPW | Consolidated Bill Rate | Estimated Monthly Cost | Estimated Annual Cost |
|------------------------------------------------------------------------------------------------------------|-----|------------------------|------------------------|-----------------------|
| Security Officer                                                                                           | 128 | \$15.81                | \$11,819               | \$141,825             |
| Security Supervisor                                                                                        | 40  |                        |                        |                       |
| Direct Bill Item                                                                                           |     |                        |                        |                       |
| SecuritasVision Mobile and SecuritasConnect Client Portal, all required components, software, and licenses |     |                        | \$240                  | \$2,880               |

- **State Sales tax is not included in the rates above and will be added where applicable.**
- **Premium Rate: is 1.5 times the Standard Rate and is applicable for the following:**
  - Excess hours specified over contract with less than 72 hour notice.
  - All hours over forty hours worked by a security officer, specifically requested by client.
  - Recognized holidays (6).

|                |                  |               |
|----------------|------------------|---------------|
| New Year's Day | Thanksgiving Day | Christmas Day |
| Memorial Day   | Independence Day | Labor Day     |

- **Rates include the following items:**
  - Recruitment, background screening and hiring costs
  - ACA Compliant Healthcare
  - Employee wages, plus all payroll taxes and insurance
  - Excellence in Service performance recognition program
  - Branch award qualification for Officer of the Month, Quarter and Officer of the Year
  - Free life insurance and paid vacations as described in benefits section
  - Complete uniforms for each season, including replacements as needed
  - Introductory, pre-assignment and paid on-site training
  - Learning Management System to track completed courses and test scores
  - Monthly service review and planning meetings with local branch manager
  - Computer-based post orders, including client emergency response procedures
  - Site-specific written test based on post orders and client policies
  - 24-hour National Communications Center
  - General liability insurance coverage

*Note: The proposed billing rates include statutory payroll costs, i.e., FICA, FUI, SUI, GLI, WC. If a change in any legislation or regulation, either federal, state or local, adversely affects Securitas' direct labor and/or payroll costs, client agrees to pay revised rates which will reimburse Securitas for its added costs.*



03/13/2019 @ 2pm

[illegible]



## REQUEST FOR PROPOSALS

### SECURITY GUARD SERVICES

Proposals must be received before:

03/13/2019

2:00 p.m. Eastern Time

LCMCD

Refer Inquiries To:

Chris Gates, Purchasing Manager  
ATTN: Purchasing  
(239) 694-2174 x2133  
[gates@lcmcd.org](mailto:gates@lcmcd.org)

Lee County Mosquito Control District  
Lee County Hyacinth Control District  
15191 Homestead Road • Lehigh Acres, FL 33971  
(236) 694-2174 • Fax (239) 694-5952  
[www.lcmcd.org](http://www.lcmcd.org)

## TABLE of CONTENTS

|                                              |           |
|----------------------------------------------|-----------|
| I. GENERAL .....                             | 3         |
| II. DEFINITIONS.....                         | 3         |
| III. INSTRUCTIONS to PROPOSERS .....         | 3         |
| IV. STANDARD TERMS and CONDITIONS .....      | 5         |
| V. BACKGROUND and CURRENT CIRCUMSTANCES..... | 8         |
| VI. SCOPE of WORK .....                      | 9         |
| VII. SUBMISSION REQUIREMENTS .....           | 10        |
| VIII. EVALUATION and SELECTION PROCESS.....  | 11        |
| IX. CERTIFICATION and ACKNOWLEDGMENT .....   | 13        |
| STANDARD FORM of AGREEMENT .....             | EXHIBIT A |
| FACILITY MAP.....                            | EXHIBIT B |
| STANDARD OPERATING PROCEDURES .....          | EXHIBIT C |

## I. GENERAL

The District seeks to enter into an agreement with a qualified, experienced and licensed Firm (Proposer) with substantial and relevant experience and expertise to provide Security Guard Services, in accordance with the terms, conditions, and specifications contained in this Request for Proposals (RFP).

## II. DEFINITIONS

### A. DEFINITIONS

In order to simplify the language throughout this request for proposal, the following definitions shall apply:

**Lee County Hyacinth Control District** – Same as District(s)

**Lee County Mosquito Control District** – Same as District(s)

**Board of Commissioners** – The elected officials of the District(s)

**Contract** – An agreement between the District(s) and the successful Proposer to furnish the services described herein

**District(s)** – The Lee County Mosquito Control District and the Lee County Hyacinth Control District are both Independent Special Districts authorized by the Florida State Legislature

**Firm** – the successor Proposer of this request

**Proposer** – Respondents to this Request for Proposal

**RFP** – Request for Proposal

## III. INSTRUCTIONS to PROPOSERS

### A. NOTICE

Sealed Proposals are due at **2:00 p.m. ET on Wednesday, March 13, 2019** after which time all qualified proposals will be acknowledged at 15191 Homestead Road, Lehigh Acres, FL 33971. Proposals received after the specified deadline will be returned unopened.

Five (5) printed copies (1 original and 4 duplicate copies) plus 1 digital copy (USB flash drive) of proposals must be provided.

**Sealed proposals shall be clearly marked with the RFP number and title and addressed to the District(s) – Purchasing Division. Proposals shall be delivered too:**

**Hand-deliver or Delivery via FedEx, UPS, DHL, etc:**

15191 Homestead Road

Lehigh Acres, FL 33971

### B. QUESTIONS and INQUIRIES

Questions and inquiries about this Solicitation shall be submitted in writing via email to the following point of contact:

Chris Gates, Purchasing Manager

Purchasing & Inventory Division

Email: gates@lcmcd.org

The deadline for written questions is **03/08/2019 at @ 3:00P.M. ET**. This deadline has been established in order to provide adequate time for District staff to prepare responses to questions from Proposers to the best of their ability in advance of the Pre-Proposal Conference meeting.

Proposers shall not attempt to contact Board members, District staff or Management directly during the pre-proposal or post-proposal period. The District intends to respond to all appropriate questions or concerns; however, the District reserves the right to decline to respond to any question or concern. All material modifications, clarifications or interpretations will be incorporated into an addendum which will be publicly posted. All addenda issued prior to the due date and time for responses are incorporated into the RFP and must be acknowledged in the Proposal response. Only written information provided shall be binding. Oral or other interpretations shall not be binding and are held without legal effect.

**C. SCHEDULE of IMPORTANT DATES**

The District will generally comply with the following schedule for the selection process, subject to changes necessary to ensure fairness and to accommodate unanticipated events:

|                                                        |               |                         |
|--------------------------------------------------------|---------------|-------------------------|
| Release RFP                                            |               | <b>02/22/2019</b>       |
| Pre-Proposal Conference                                | 10:00 A.M. ET | <b>03/01/2019</b>       |
| Deadline for Questions and Inquiries                   | 3:00 P.M. ET  | <b>03/08/2019</b>       |
| Proposals Closing Date and Time                        | 2:00 P.M. ET  | <b>03/13/2019</b>       |
| District's Review of Proposals                         |               | <b>03/2019</b>          |
| Date for Finalist Interviews or Presentations (if any) |               | <b>To Be Determined</b> |
| Earliest Award by District                             |               | <b>04/2019</b>          |

**D. PRE-PROPOSAL CONFERENCE**

A Pre-Proposal Conference will be conducted in the Training Center at LCMCD located at 15191 Homestead Rd, Lehigh Acres, FL 33971 beginning at 10:00 A.M. EST on 03/01/2019. This meeting is not mandatory. Any questions and answers addressed during the conference meeting will be issued in an addendum and all known parties will be notified.

**E. FINALIST INTERVIEWS and/or PRESENTATIONS**

Proposers reasonably subject to being selected based on the criteria set forth in this RFP may be given an opportunity to make a presentation and/or interview with the Selection Committee. **Finalists selected for interviews and/or presentations must be available during regular business hours on (To Be Determined).** Following any presentation and/or interviews, proposals will be ranked in order of preference and contract negotiations will begin with the top ranked Firm. Should negotiations with the highest ranked Firm fail to yield a contract, or if the Firm is unable to execute the District's contract, negotiations will be formally ended and then commence with the second highest ranked Firm, etc. However, the District, in its sole discretion, may negotiate and award a contract without presentations or interviews, based solely on information supplied in the proposal responses.

## **IV. STANDARD TERMS and CONDITIONS**

### **A. ADDENDA**

Each Proposer shall examine the solicitation documents and shall judge all matters relating to the adequacy and accuracy of such documents. Any inquiries, suggestions or requests concerning interpretation, clarification or additional information pertaining to the solicitation shall be submitted on or before the deadline for such questions and inquiries. Any responses will be in the form an addendum. All addenda shall become part of the contract documents.

### **B. COMPLIANCE WITH LAWS**

The successful Firm shall comply with all laws, rules, codes, ordinances and licensing requirements that are applicable to the conduct of its business, including those of federal, state and local agencies having jurisdiction and authority over the District(s). The Firm shall comply with the Immigration and Nationality Act, the American with Disabilities Act, and all prohibitions against discrimination on the basis of race, religion, sex, creed, national origin, handicap, marital status, or veteran's status. Violation of any applicable laws, roles, codes, ordinances or licensing requirements will be grounds for Contract termination.

### **C. CONE OF SILENCE**

Upon issuance of the solicitation, prospective Proposers or any agent, representative or person acting at the request of the Proposer shall not have any contact, communicate with or discuss any matter relating in any way to the solicitation with any Commissioner, evaluation review committee member, agent or employee of the District(s), other than the person designated herein. This prohibition begins with the issuance of the solicitation and ends upon the execution of a final contract or when the solicitation has been cancelled. If it is determined that improper communications were conducted, the Proposal may be declared non-responsive.

### **D. CONFIDENTIALITY**

Proposers should be aware that all proposals provided are subject to public disclosure after the contract is awarded and will not be afforded confidentiality, unless provided by Florida Statutes, Chapter 119. If any information is submitted with a proposal that is deemed "confidential" or "proprietary" the Proposer must stamp those pages of the proposal that are considered confidential or proprietary. The Proposer must provide documentation as to validate why the stamped documents should be declared confidential in accordance with Florida Statutes, Chapter 119, public records exemptions.

### **E. DISQUALIFICATION OF BIDS**

The opportunity to supply goods and services to the District or to otherwise contract with the District is a privilege, not a right. Individuals or firms involved in certain crimes should be denied the privilege of transacting business with the District and the opportunity of obtaining economic benefit through the transaction of business with the District (F.S. 287.132). Therefore:

1. Any person or affiliate who has been placed on the convicted vendor list following a public entity crime may not submit a bid, Request for Proposals, or reply on a contract to provide any goods or services to the District for a period of 36 months following the date of being placed on the convicted vendor list.

2. The District may not accept any bid, request for proposal, or reply from, award any contract to, or transact any business with a person or affiliate on the convicted vendor list for a period of 36 months following the date that person or affiliate was on the convicted vendor list.
3. An entity or affiliate who has been placed on the discriminatory vendor list may not submit a bid, request for proposal, or reply on a contract to provide goods or services to the District.
4. The District may not accept any bid, request for proposal, or replies from, award any contract to, or transact any business with any entity or affiliate on the discriminatory vendor list for a period of 36 months following the date the entity or affiliate was placed on the discriminatory vendor list.

**F. DISCLOSURE**

At the due date and time there will be no disclosure of contents of any Proposal to competing Proposers, and all Proposals will be kept confidential during the negotiation process. Except for trade secrets and confidential information which the Firm identifies as proprietary, all Proposals will be open for public inspection after the contract award.

**G. MANAGEMENT**

Should there be a change in management after the due date and time, but before a contract is awarded, Proposers must notify the District immediately. This may result in further evaluation. Should a change in management occur after the contract is awarded, the contract shall be canceled unless a mutual agreement is reached with the new owner or manager to continue the contract. Any resulting contract is nontransferable by either party.

**H. PRIORITY of DOCUMENTS**

In the event there are inconsistencies between the RFP terms and conditions, scope of work or Agreement terms and conditions contained herein, the latter will take precedence.

**I. RECEIPT of PROPOSALS**

Proposal(s) must be received by the District prior to the time and date specified. The mere fact that the Proposal was dispatched will not be considered; the Firm must insure that the Proposal is actually delivered. The time proposals are received shall be determined by the time clock stamp in the Purchasing Department.

**J. REIMBURSEMENTS**

There is no express or implied obligation for the District to reimburse responding Proposers for any expenses incurred in preparing Proposals in response to this request and the District will not reimburse firms for these expenses, nor will the District pay any subsequent costs associated with the provision of any additional information or presentation, or to procure a contract for these services.

**K. REPRESENTATIONS and RESPONSIBILITIES**

By submitting a proposal in response to this RFP, Proposer represents that it has carefully read and understands all elements of this RFP; has familiarized itself with all federal, state, and local laws, ordinances, and rules and regulations that in any manner may affect the cost, progress, or performance of the work; and has full knowledge of the scope, nature, quality and quantity of services to be performed.

By submitting a proposal in response to this RFP, the Proposer represents that it has not relied exclusively upon any technical details in place or under consideration for implementation by the District, but has supplemented this information through due diligence research and that the Proposer sufficiently understands the issues relative to the indicated requirements.

The failure or omission of Proposer to receive or examine any form, instrument, addendum, or other documents or to acquaint itself with conditions existing at the site or other details shall in no way relieve any Proposer from any obligations with respect to its proposal or to the contract.

**L. STANDARD FORM of AGREEMENT**

The District's Standard Form of Agreement is attached as Exhibit A. The successful Firm will be required to execute this Agreement. All Proposers shall be required to thoroughly read and understand the terms, conditions and provisions in this Agreement. All required Certificates of Insurance and endorsements will be required before award recommendation is taken to Board. Any exceptions taken to the District's Standard Form of Agreement must be indicated in your Response. Failure to note any exceptions will be acknowledgement that you accept the terms and conditions without modifications.

**M. SUBCONTRACTORS**

If the Firm proposes to use subcontractors in the course of providing services to the District(s), this information shall be a part of the solicitation response. Such information shall be subject to review, acceptance and approval by the District(s), prior to any contract award. The District(s) reserve the right to approve or disapprove of any subcontractor when in the best interest of the District(s) and to require the Firm to replace any subcontractor with one that meets the District(s) approval.

**N. TERM of AGREEMENT**

**1. Original Term:**

The initial term of the agreement shall become effective June 1, 2019 and shall remain in full force and effect with firm fixed prices for twelve (12) months.

**2. Renewal Term:**

Upon completion of the term of the original agreement and upon mutual agreement of both parties, the original agreement may be renewed for up to two (2) additional one (1) years [three (3) years total]. In the event a new agreement cannot be executed at the anniversary date of the original term or any renewal term, the agreement may be renewed month-to-month until a new agreement is executed.

**3. Price Adjustments:**

The Firm may request a price increase prior to each contract renewal. Price increases must be submitted to the District(s) sixty (60) days prior to the renewal date and must include a justification in writing detailing the reasons for the price adjustment and provide documentation that supports the price increase.

**O. VENUE**

Any contract awarded as a result of this RFP shall be governed by and construed in accordance with the laws of the State of Florida, and is fully performable in Lee County, Florida, and venue for any action related to this contract will be Lee County, Florida.

**P. WITHDRAWAL of PROPOSALS**

A proposal may be modified or withdrawn by the Proposer any time prior to the time and date set for the receipt of proposals in accordance with the following guidelines.

1. Proposer shall notify the District in writing of its intention to withdraw a previously submitted proposal.
2. If a change in the proposal is requested, the modification must be worded by the Proposer as to not reveal the original amount of the proposal.

3. Proposals withdrawn and modified must be resubmitted to the District no later than the time and date set for the receipt of proposals.
4. No proposal can be withdrawn after the time set for the receipt of proposals and for a minimum of ninety (90) days thereafter.

**Q. WORKFORCE**

Firm shall employ only orderly and competent workers, skilled in the performance of the Services which they will perform under the Agreement. If the District or the District's representative notifies the Firm that any worker is incompetent, disorderly or disobedient, has knowingly or repeatedly violated safety regulations, has possessed or was under the influence of alcohol or drugs on the job, the Firm shall immediately remove such worker from Agreement Services and may not employ such worker again on Agreement Services without the District's prior consent.

In no event shall the Firm assign any security officer who has been convicted of a felony. All security officers receiving court ordered restraining orders or law enforcement trespass warnings shall not have access to the District(s) facilities, buildings or premises. During the term of the Agreement, the Firm shall notify the District(s), within three (3) days of knowledge of any arrests, restraining orders, or trespass warnings issued to the Firm's security officers to the extent permissible under this Contract or law.

**V. BACKGROUND and CURRENT CIRCUMSTANCES**

**A. LEE COUNTY MOSQUITO CONTROL DISTRICT**

The Lee County Mosquito Control District was established in 1958 by an act of the Florida Legislature as an independent district and has been providing uninterrupted mosquito control services to the citizens of Lee County for over sixty years. During those years the District has remained at the forefront of mosquito control, helping to develop control technologies that are effective and sensitive to Florida's unique natural habitats and wildlife.

**B. LEE COUNTY HYACINTH CONTROL DISTRICT**

The Lee County Hyacinth Control District was formed by an act of Florida Legislation in 1961. It was formed to combat the nonindigenous water hyacinth infesting the Caloosahatchee River. Today the Lee County Hyacinth Control District strives to promote sound aquatic plant management through operations, research and outreach education emphasizing integrated management techniques.

**C. CURRENT CIRCUMSTANCES**

The District has approximately 87 employees. The facility and grounds are approximately 200 acres with approximately 15 buildings. The District(s) maintain approximately 111 vehicles and 13 aircraft. The District(s) operate a public airport. The guard's station is located behind the Administration building access but in front of all other buildings with multiple gate access controls.

## **VI. SCOPE of WORK**

### **A. GENERAL REQUIREMENTS**

The District(s) is seeking a qualified, experienced and licensed Firm to provide unarmed Security Guard Services at 15191 Homestead Rd, Lehigh FL 33971 twenty four (24) hours per day, seven (7) days per week. The objective of these services will be to safeguard the life and property of employees, visitors and associates who enter the District(s) facilities.

All guards assigned to District(s) facilities must have, at a minimum, a Class "D" unarmed security guard license pursuant to Florida Statutes 493 (Sections 493.6301 through 493.631). Firm must submit copies of all applicable licenses.

### **B. FIRM RESPONSIBILITIES**

1. Firm shall provide, operate, supervise and maintain unarmed uniformed security services to the District(s) as required herein.
2. Firm shall be responsible for instruction, training and orientation for security officers assigned to the District(s).
3. Firm shall establish a written or computerized system for daily activity reports, incident reports and maintain and make available to the District(s) all records in connection with the duties and responsibilities of the security officers.
4. Firm shall provide security officers with a distinctive uniform that is professional and clearly creates the appearance the individual's function is security.
5. Firm must ensure that all security guards assigned to the District(s) must be able to communicate with their supervisor, corporate office, 911, the local police and the District authorized representative via mobile phones at all times during their work shifts. Guards must be able to call for emergency assistance *immediately* upon their occurrence. The Firm must make assigned security guard phone numbers available to appropriate District staff.

### **C. SECURITY GUARD DUTIES and RESPONSIBILITIES**

1. The security officer will report to the designated location on time and will remain on duty until the end of the shift or until properly relieved.
2. The security officer will maintain a good personal and uniform appearance, be courteous to employees and visitors. The security officer will not conduct any personal activity that would detract from a professional image.
3. The security officer will patrol the facilities both in a vehicle and on foot to inspect all parts of the facilities and report any abnormalities to District officials immediately. Emergencies will be reported to the appropriate emergency first responder.
4. The security officer will prevent unauthorized access to restricted areas.
5. The security officer will enforce property rules, policies, and safety regulations using good judgment and discretion.
6. The security officer will maintain daily records of all security matters.
7. The security officer may receive or safely keep and turn over to the appropriate District staff any official messages, mail or deliveries.
8. The security officer may be asked to perform additional security duties, security service and render assistance in conjunction with special needs of the District(s) due to emergencies, adverse weather conditions, as may be requested and authorized by designated District representative.

**D. DISTRICT DUTIES and RESPONSIBILITIES**

1. District continue to provide a vehicle for patrol.
2. District provide T.V. & Cable.
3. District continue to will not require GPS patrol tracking.

**E. STANDARD OPERATING PROCEDURES**

The District(s) standard operating procedures are attached as Exhibit C and shall be used within the District(s) for gate and perimeter access and patrol. The procedures listed in Exhibit C will apply in most situations, however, security personnel are expected to use their professional judgment and training in application of the standard operating procedures.

**VII. SUBMISSION REQUIREMENTS**

The District will not accept oral proposals, or proposals received by telephone or FAX machine. Proposals must be prepared simply and economically, providing a straightforward, concise description of Proposer's ability to meet all requirements and specifications of this RFP. Emphasis should be focused on completeness, clarity of content and responsiveness to all requirements and specifications of this RFP.

The proposal must be submitted in hard copy. Proposer shall submit 1 original and 4 copies of the entire proposal, plus 1 digital copy (on USB flash drive).

The District requires comprehensive responses to every section within this RFP. To facilitate the review of the responses, Respondents shall follow the described format. The intent of the proposal format is to expedite review and evaluation. It is not the intent to constrain Proposers with regard to content, but to assure that the specific requirements set forth in this RFP are addressed in a uniform manner amenable to review.

**TAB A FIRM BACKGROUND**

1. Briefly introduce your Firm including the number of years in business
2. Provide a summary of the administration, organization and staffing of your Firm, including multiple offices, if applicable
3. Include the same for any proposed subcontractors.

**TAB B PROJECT EXPERIENCE and QUALIFICATIONS**

1. Describe at least three (3) projects that are complementary in nature to this project. References for each project should be included (preferably other Special Districts or local governments in Florida that the proposer has provided services to).
2. Describe the experience of the Firm in the last thirty-six (36) months in performing services of similar scope and size.
3. Identify the Project Manager and each individual who will work as part of this engagement. Include resumes for each person to be assigned. Include any professional designations and affiliations, certifications and licenses, etc.
4. Provide an organizational chart indicating positions and name of the core management team that will undertake this engagement.

#### **TAB C METHODOLOGY and TECHNICAL APPROACH**

1. Provide a narrative description of the Firms' plan to accomplish the work and services to be provided to the District.
2. Clearly acknowledge your understanding of the scope of work, including a detailed approach to employee instruction, training and orientation resources for staffing the District(s).
3. Provide suggestions and ideas for completing this work in an efficient, effective and innovative manner.
4. Clearly identify equipment, materials and knowledge resources that the Firm will need from the District to complete this project.
5. Identify daily, monthly and annual reports that will be made available during the term or agreement and any key decision points.
6. Clearly distinguish the Firms' duties and responsibilities and those of the District(s). Absence of this distinction shall mean the Firm is assuming full responsibility for all tasks.

#### **TAB D COST PROPOSAL**

1. Provide a detailed cost proposal.
2. Any software, hardware, equipment fees must be submitted separately from hourly rates
3. The actual contract amount will be negotiated after the Firm has been selected and the scope of work finalized.

#### **TAB E COMMENTS/CHANGE REQUESTS to STANDARD FORM of AGREEMENT**

A copy of the District's Standard Form of Agreement is attached to the RFP. Please provide any comments or change requests to the Agreement with the proposal submittal. Failure to submit requested changes will affirm that the Firm willing to execute the Agreement without modification.

#### **TAB F CERTIFICATION and ACKNOWLEDGEMENT PAGE**

### **VIII. EVALUATION and SELECTION PROCESS**

The District has attempted to provide a comprehensive statement of requirements through this RFP for the engagement. Written proposals must present Proposer's qualifications and understanding of the work to be performed. Proposers are asked to address each evaluation criteria and to be specific in presenting their qualifications. Proposals must be as thorough and detailed as possible so that the District may properly evaluate capabilities to provide the requested services.

The District has established specific, weighted criteria for selection. This section presents the evaluation criteria, description, and relative weight assigned to each (100 points maximum). The District will evaluate each Proposer's responses to the requirements contained in this RFP.

#### **Clarity and Quality of Proposal**

#### **Pass/Fail**

Firms must provide comprehensive responses to every section within this RFP in the described format. It is not the intent of the District to constrain Firms with regard to content, but to assure that the specific requirements set forth in this RFP are addressed in a uniform manner amenable to review and evaluation. Failure to do so may result in your Proposal being disqualified from further review and consideration.

|                                                               |                   |
|---------------------------------------------------------------|-------------------|
| <b>Firm Background</b>                                        | <b>10 points</b>  |
| <b>Project Experience and Qualifications</b>                  | <b>30 points</b>  |
| <b>Methodology and Technical Approach</b>                     | <b>30 points</b>  |
| <b>Cost Proposal</b>                                          | <b>25 points</b>  |
| <b>Comments/Change Requests to General Services Agreement</b> | <b>05 points</b>  |
| <b>TOTAL POINTS AVAILABLE</b>                                 | <b>100 POINTS</b> |

Initial evaluations will be conducted based on the Proposal(s) submitted. Presentations and/or interviews may be requested of one or more Proposers selected. Following any presentation and/or interviews, proposals will be ranked in order of preference and contract negotiations will begin with the top ranked Firm. Should negotiations with the highest ranked Firm fail to yield a contract, negotiations will be formally ended and then commence with the second highest ranked Firm, etc. However, the District(s), in its sole discretion, may negotiate and award a contract without presentations or interviews, based solely on information supplied in the proposal responses.

By submission of a proposal, Proposer acknowledges acceptance of the evaluation process, the evaluation criteria, scope of work, approach and methodology, and all other terms and conditions set forth in this RFP. Further, Firms acknowledge that subjective judgements must be made by the District during this process.

The District makes no guarantees or representations that any award will be made and reserves the right to cancel this solicitation for any reason, including:

- Reject any and all proposals received as a result of this RFP.
- Waive or decline to waive any informality and any irregularities in any proposal or responses received.
- Negotiate changes in the Scope of Work or services to be provided.
- Withhold the award of contract(s).
- Select Proposer(s) it deems to be most qualified to fulfill the needs of the District. Proposer(s) with the lowest priced proposal(s) will not necessarily be selected, since a number of criteria other than price are important in the determination of the most acceptable proposal(s).
- Terminate the RFP process.

## IX. CERTIFICATION and ACKNOWLEDGEMENT

The undersigned, as an authorized agent of the proposer, hereby certifies (initial each statement):

- ( ) The Proposer is in receipt of \_\_\_\_\_ addenda.
- ( ) The Proposer is familiar with all instructions, terms and conditions, and specifications stated in this RFP, including the following:
  - ( ) The proposer understands there is a pre-proposal meeting scheduled on **Friday 03/01/2019} beginning at 10:00 A.M. EST** at the District(s) Administration Building. Attendance is not mandatory; however, it is highly encouraged.
  - ( ) The Proposer has reviewed the District's General Services Agreement released with this RFP (Exhibit A), which Agreement will form the basis of any contract for the performance of the work. **Any request for modifications are included in the proposal by way of response included in TAB E.**
- ( ) The Proposer is qualified to perform the work and services outlined in this RFP.
- ( ) The Proposer warrants that they have not employed or retained any company or person, other than a bona fide employee working solely for the Respondent to solicit or secure this agreement and they have not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the Respondent any fee, commission, percentage, gift, or other consideration contingent upon or resulting from award or making of this agreement.
- ( ) The Proposer represents and warrants that they are not currently on the Convicted Vendor List or on the Discriminatory Vendor List, nor are they under investigation for violation of the same.
- ( ) The Proposal has been arrived at independently and submitted without collusion with any other Proposer, District staff or District contractor, and the contents of the Proposal have not been communicated by the Proposer or, to the Proposer's best knowledge and belief, by any one of its employees or agents to any person not an employee or agent of the Proposer, and will not be communicated to any person prior to the District's final action on this RFP by the District. Nothing in this paragraph shall be construed to prevent or preclude two or more companies or persons from joining together to submit a proposal for the work.
- ( ) The offers, terms and conditions of the proposal will remain valid and effective and may be relied upon by the District for a period of ninety (90) days following the Proposal closing date and time as identified in this RFP or addenda.

Signed By: \_\_\_\_\_ Title: \_\_\_\_\_

Typed Name: \_\_\_\_\_ Company Name: \_\_\_\_\_

Phone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

P.O. Box or Street

City

State

Zip

Federal Tax ID No.: \_\_\_\_\_

DUNS No.: \_\_\_\_\_

Date: \_\_\_\_\_

**EXHIBIT A**  
**STANDARD FORM OF AGREEMENT**

**EXHIBIT B**  
**FACILITIES MAP**

**EXHIBIT C**  
**STANDARD OPERATING PROCEDURES**



# **Senecio proposal to Lee County Mosquito Control District**

## **Robotic Sex Sorting & Packaging Module**

**April 08 2019**

## 1. Background

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Senecio is pleased to provide Lee County Mosquito Control with a proposal for the leading-edge technology in automatic mosquito Sex Sorting and packaging.

The company has been developing in the recent years advanced technologies in order to industrialize the Mosquito Sterile Insect Technique.

Senecio has been widely acknowledged for its innovation, including: Winning the first prize in Artificial Intelligence for Israeli AI startups in March 2019, winning the Innovation Authority Grand Challenge Award in cooperation with the Israeli Prime Minister economic office following an intensive technology due diligence process; winning the 3<sup>rd</sup> prize in International startup competition award, Life Science track, Shenzhen, China 2017, and awarding a joint USA-Israeli one million dollar project by the BIRD Foundation for Israeli-USA cooperation in 2015.

The Senecio team is comprised of experts in aerospace, automation, robotics and aeronautics, ensuring innovation is in the DNA of the company, demonstrated by the dozens of inventions and its broad patent portfolio.

In hopes of a long and mutually beneficial association, Senecio is pleased to submit and provide Lee County MCD with the Senecio Robotic Sex Sorting machine.

In this document:

- Pricing section
- SOW (Scope of Work) & deliverables
- Technical
- Appendix: Senecio unique technology, capabilities, and IP.

## 2. PRICING

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Senecio propose a special discounted offering of a flat purchase fee combined with yearly maintenance fee as the following :

1. Special discounted purchase fee of the Senecio Sex Sorting Machine is : \$100,000 USD plus \$9,000 shipping & logistics cost including the installations of the machine in person by one or more experts and familiarizing the technicians with the operations of the technology.
2. Maintenance and upgrades fee: Include software and hardware upgrade versions developed by Senecio, to be updated at no cost by Senecio technical teams. \$18,000 USD per annum starting in September 2019.

Senecio teams shall perform the required work to meet the Lee county MCD requirements correlated with the project phases. If any such changes may be required during the project period in order to meet with the phases performance, Senecio shall make its best efforts in order to meet such requirements.

### 3. SOW

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Senecio provides the Lee County Mosquito Control with the leading-edge technology in terms of mosquito sex separation (see appendix).

Project is defined into multiple phases:

| #Phase  | Activity name     | Description                                                                     | Estimated date | Estimated Duration |
|---------|-------------------|---------------------------------------------------------------------------------|----------------|--------------------|
| Phase 0 | Data set creation | Senecio brings the machine for the purpose of data set creation and adaptations | May/June 2019  | 1-2month           |
| Phase 1 | Ramp up           | 250,000 mos/wk                                                                  | July 2019      | 3 months           |
| Phase 2 | Operational       | 1,000,000mos/wk                                                                 | September 2019 | 12 months          |

Deliverables:

| #Phase  | Delivery                                         | Description                                                                                                                                                                                 |
|---------|--------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Phase 0 | Machine                                          | Senecio team adaptation works                                                                                                                                                               |
| Phase 1 | Documentation                                    | User manual and training                                                                                                                                                                    |
| Phase 2 | - Machine loading module<br>- Pre sorting module | - A module to automate loading of release tubes. Together with user manual and training<br>- A semi-automatic presorting module, enabling a continuous high throughput pre-sorting process. |

## 4. Technical

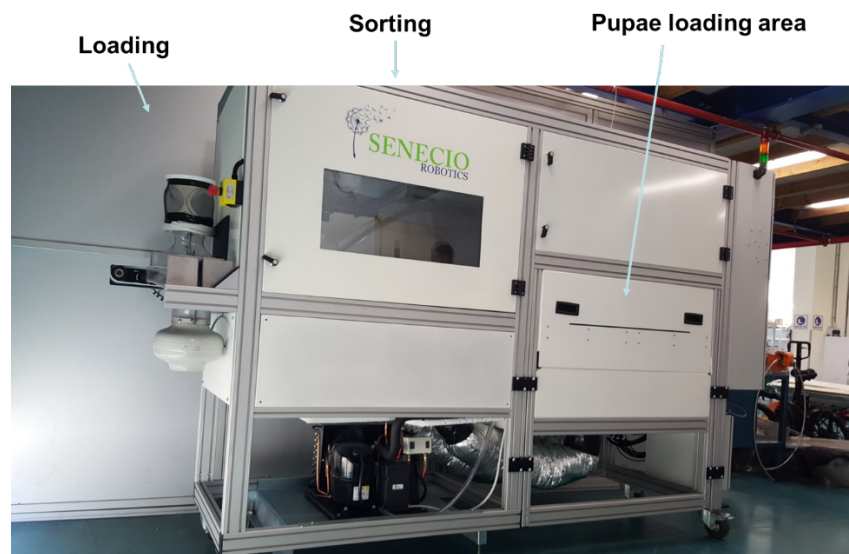
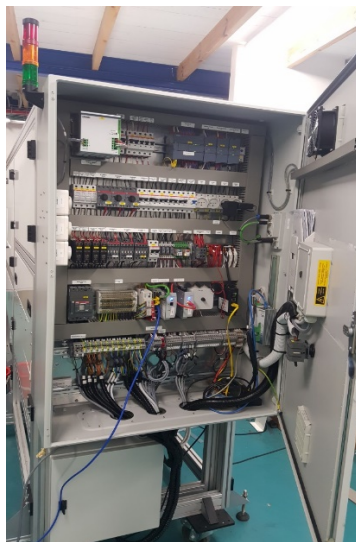
Senecio provides the Lee County the machine shown below.

The machine shall meet with the required performance per each project phase as discussed between the parties

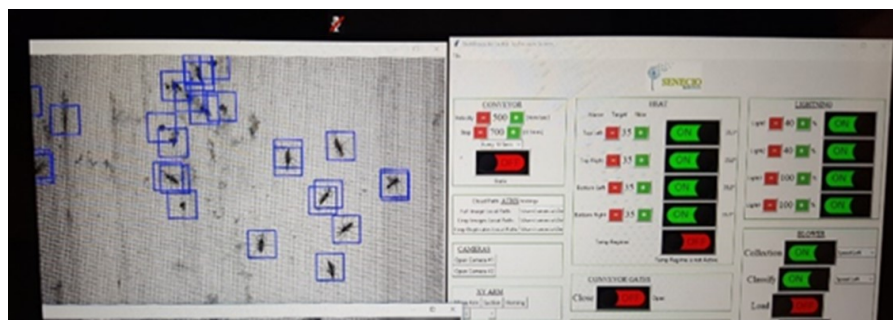
Environmental requirements: Air-conditioned controlled room.

Detailed dimensions, electrical and another data to be coordinated upon shipment.

Machine pictures:



Dashboard:



### Phase 1

system performance:

- Process accuracy in female contamination: 99%
- Weekly throughput: 250,000 mosquitoes

**Operational procedure:**

1. Technician perform manual presorting targeting at least 90% accuracy.
2. Technician load machine with up to 50K pupae per day, or 250,000/working week.  
Loaded pupae are pupae that should be eclosing and emerging same day.
3. Technician to perform weekly basic maintenance procedures as trained by Senecio.

**Phase 2****System performance:**

1. Process accuracy in female contamination: 99.7% and above  
(note: Senecio expects to achieve higher and higher accuracy as time goes on)
2. Weekly throughput: 1,000,000 mosquitoes.

**Operation procedure:**

1. Technician operate a secondary automatic pre-sorting module, pre sorting with a least 90% female accuracy.
2. Technician load machine with up to 1,000,000 pupae / working week.
3. Technician to perform weekly basic maintenance procedures as trained by Senecio.

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## 5. Appendix: Senecio Ltd. unique technology, capabilities, and IP

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1. Senecio “Mosquito POD”, is the only device in the world that successfully released mosquitoes from a flying aircraft.
2. Senecio is the only company that has ever demonstrated release of mosquitoes from the same aircraft type Lee County holds, Beechcraft King Air.  
Sitting on Senecio advisory board, Prof. Rimon Arieli, an Israeli top aeronautic expert, provided the aircraft owner with the aerodynamic justifications which enabled them to receive the permit from the FAA for the flight tests.
3. Senecio is the only company in the world, with a cross platform technology, from the automatic mosquito loading into tubes, with same tube technology loaded onto the release solution, on board either ground release vehicle, or the aircraft.
4. Senecio innovative technologies were acknowledged by the Israeli Chief Scientist, awarding it with the BIRD Foundation \$1M project for the development of the Mosquito POD for aerial release, and awarding it the Israeli Grand challenge Award (March 2019) for special impact on global health through its mosquito automatic sex sorting and packaging technology.
5. Senecio IP covering all aspects from automatic larvae rearing, sex sorting, loading, to ground and air release, represents the only technology that will enable Lee County to both sex sort, load, and later either ground or aerially release.
5. **Senecio robotic sex sorting based imaging as the insects are stationary**, received a positive PCT examination and was deemed novel, inventive and applicable by the patent office.  
Senecio robotics sex sorting is protected by **PCT/IL2018/050081** (filing in USA by June 2019), **PCT/IL2018/050738** and **PCT/IL2018/050080**.
6. Senecio “Mosquito POD” is a unique innovation, protected by US application **US2017/0297710** and patent application **US2017/0267346**
7. Senecio air release adapted for drones is protected by US application **US/20190092471A1**
8. The method for fusion and mission planning of map layers, between distribution and release enabling a release correlated with on ground actual mosquito distribution is protected by US patent application **US2019/0082650**
9. Senecio ground release innovative mechanism is protected by US patent application **US2018/0332817**.
10. Senecio provides Lee county with a special competitive pricing for a collaboration project

**LEE COUNTY MOSQUITO CONTROL DISTRICT**  
**TREASURER REPORT NOTES - Modified Accrual Basis of Accounting**  
**Balance Sheet and Statement of Revenues, Expenditures and Changes in Fund Balance**  
**For the Six Months Ended March 31, 2019**

*Balance Sheet Summary*

**Cash and Investments**

Cash and investments of \$21,474,971 are comprised of checking, Florida Fixed Investment Trust, Florida Prime, and a master account (schedule included). Cash and investment balances at March 31, 2018 were \$16,055,145. The current month balance is \$5,419,826 higher than the prior year due to an increase in the County wide property values used to calculate ad valorem taxes that went into effect in October of 2018 and due to the sale of surplus aircraft by the District.

*Revenues and Expenditures - Please see the LCMCD FS and the Trail 12 LCMCD Reports*

**Receipts - Please see the LCMCD GL Tax Receipts Report**

Net taxes reported on the monthly financial statement are \$19,094,956. The amounts reported on the tax collections worksheets (report included - "LCMCD Ad Valorem Tax Collections") include cumulative gross taxes, prior year taxes, penalties and refunds, discounts and commissions, and were \$19,258,022 (cash basis). Collections were \$1,131,969 higher than in the prior year. The difference between revenues and collections is the difference between the cash and modified accrual method of accounting. Current year taxes will remain stable due to the District adopting the rolled-back millage rate of .2696. MTD differences are normally due to the timing of collections and payment cut-off timing by the LCTC, improvements in the economy and increases in the amount levied year-over-year. The MTD and YTD increase in Disposition of Capital Assets is due to the sale of helicopters that were declared surplus. Interest earnings on surplus funds will increase over the budgeted amount and the prior year actual due to the increase in interest rates in March.

**Expenditures - Please see the Trail 12 LCMCD report**

Total expenditures for the month ended March 31, 2019 and March 31, 2018 were \$4,024,690 and \$20,443,973 respectively. YTD expenditures as of March 31, 2019 and March 31, 2018 were \$14,280,789 and \$30,233,992 respectively. The differences in operating results are discussed below:

**MTD Variances explanations**

Noteworthy changes follow: The MTD variance in Benefits is due to a payment of \$2,300,000 to the LCMCD/LCHCD Retiree Health Insurance Trust Fund (RHITF) in the current year month. The current year payment was twice the prior year payment. The MTD variance for chemicals is due to the timing of a purchase of larvicides in the current year. The MTD variance in Capital Outlay is due to recognizing the purchase of six H125 helicopters in the prior year month.

**YTD Variances explanations**

Noteworthy changes follow: The YTD variance in Benefits is due to the current year payment of \$2,300,000 to the LCMCD/LCHCD RHITF and the prior year October one-time policy change from vacation & sick time to PTO. The YTD variance in Operating Expenses is due to legal and other professional fees. The YTD variance in Repairs & Maintenance is primarily due to the painting of numerous buildings in the complex and remodeling of the pilots ready room. The YTD variance in Publications and Dues is due to the purchase of computer software and software enhancements for the Mosquito Control Division. The YTD variance in Capital Outlay is primarily due to the purchase of Airbus helicopters. The YTD variance in debt principal and interest payments is due to the repayment of the lease with SunTrust for the Airbus helicopters. In 2018, the year LCMCD purchased the helicopters, the first quarterly payment was made in March. In 2019 the second quarterly payment for the year was made in March.

**Budget Amendment**

None for the March financial statements.

## Receipts Operating Budget Comparison for Mosquito Control District

Run Date: 4/8/2019

From: 3/1/2019

To: 3/31/2019

| Receipts                        | Total Budget         | This Mo Actual    | Prior Yr Month       | Variance               | YTD Current          | YTD Prior            | Variance               |
|---------------------------------|----------------------|-------------------|----------------------|------------------------|----------------------|----------------------|------------------------|
| Taxes                           | 20,732,700.00        | 398,189.24        | 400,001.73           | (1,812.49)             | 19,094,955.78        | 19,134,935.90        | (39,980.12)            |
| State Grant-General Government  | 180,000.00           | 16,075.57         | -                    | 16,075.57              | 68,219.78            | -                    | 68,219.78              |
| Interest                        | 165,000.00           | 45,338.12         | 21,923.63            | 23,414.49              | 200,941.50           | 42,512.79            | 158,428.71             |
| Disposition of Capital Assets   | 1,325,000.00         | 356,500.00        | 7,326.00             | 349,174.00             | 2,406,688.10         | 11,640.38            | 2,395,047.72           |
| Refunds                         | -                    | -                 | 16,938.00            | (16,938.00)            | 1,573.12             | 22,964.02            | (21,390.90)            |
| Other Miscellaneous Revenue     | 21,000.00            | -                 | 1,000.00             | (1,000.00)             | 5,754.52             | 6,006.50             | (251.98)               |
| Service Charge - Mosquito Cont  | 80,000.00            | -                 | -                    | -                      | -                    | -                    | -                      |
| Other Charges for Svcs Pub Safe | -                    | -                 | -                    | -                      | -                    | (18,697.16)          | 18,697.16              |
| Sale of Surplus Materials/Scrap | -                    | 3,679.28          | -                    | 3,679.28               | 316,071.57           | 125.40               | 315,946.17             |
| Transfer from Hyacinth          | -                    | -                 | -                    | -                      | -                    | -                    | -                      |
| Other Misc Rev-Jet Fuel Sales   | -                    | 937.54            | 1,498.60             | (561.06)               | 5,079.17             | 3,374.63             | 1,704.54               |
| Proceeds from Capital lease     | -                    | -                 | 18,463,600.00        | (18,463,600.00)        | -                    | 18,463,600.00        | (18,463,600.00)        |
| Insurance Recoveries            | -                    | -                 | 103,973.44           | (103,973.44)           | -                    | 103,973.44           | (103,973.44)           |
| <b>Total Receipts</b>           | <b>22,503,700.00</b> | <b>820,719.75</b> | <b>19,016,261.40</b> | <b>(18,195,541.65)</b> | <b>22,099,283.54</b> | <b>37,770,435.90</b> | <b>(15,671,152.36)</b> |

## Expenses Operating Budget for Mosquito Control District

Run Date: 4/8/2019

From: 3/1/2019

To: 3/31/2019

| Expenses                       | Total Budget         | This Mo Actual      | Prior Yr Month       | Variance             | YTD Current          | YTD Prior            | Variance             |
|--------------------------------|----------------------|---------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Personnel Services             | 6,344,590.00         | 448,116.96          | 416,952.98           | (31,163.98)          | 2,627,480.62         | 2,894,223.38         | 266,742.76           |
| Benefits                       | 6,309,587.00         | 2,375,442.99        | 220,590.03           | (2,154,852.96)       | 4,724,750.29         | 3,158,866.50         | (1,565,883.79)       |
| Operating Expenses             | 734,000.00           | 66,831.33           | 44,396.55            | (22,434.78)          | 475,052.85           | 373,850.35           | (101,202.50)         |
| Travel & Per Diem              | 139,514.00           | 18,613.92           | 24,599.62            | 5,985.70             | 48,003.46            | 83,813.49            | 35,810.03            |
| Communication Service          | 57,500.00            | 5,907.32            | 7,846.19             | 1,938.87             | 32,243.52            | 29,463.88            | (2,779.64)           |
| Freight Services               | 12,000.00            | 178.05              | 2,128.77             | 1,950.72             | 2,547.07             | 4,318.41             | 1,771.34             |
| Utility Services               | 229,000.00           | 14,780.50           | 25,096.69            | 10,316.19            | 83,551.59            | 106,461.41           | 22,909.82            |
| Rentals and Leases             | 165,000.00           | 2,421.28            | 281.57               | (2,139.71)           | 14,983.69            | 65,139.36            | 50,155.67            |
| Insurance                      | 494,500.00           | -                   | 48,097.00            | 48,097.00            | 442,453.50           | 444,309.78           | 1,856.28             |
| Repairs & Maintenance          | 725,000.00           | 39,244.74           | 47,764.71            | 8,519.97             | 519,951.97           | 294,066.43           | (225,885.54)         |
| Promotional Activities         | 35,000.00            | 1,236.23            | -                    | (1,236.23)           | 5,551.31             | 589.44               | (4,961.87)           |
| Other Charges                  | 35,000.00            | 2,114.90            | 2,786.79             | 671.89               | 35,921.45            | 11,812.39            | (24,109.06)          |
| Office Supplies                | 18,000.00            | 812.53              | 982.12               | 169.59               | 7,308.38             | 5,486.53             | (1,821.85)           |
| Gasoline/Oil/Lube              | 232,300.00           | 30,921.23           | 10,569.68            | (20,351.55)          | 105,237.40           | 60,996.55            | (44,240.85)          |
| Chemicals                      | 2,310,474.00         | 157,726.80          | -                    | (157,726.80)         | 1,630,443.93         | 1,722,701.24         | 92,257.31            |
| Protective Devices             | 37,000.00            | 308.88              | 2,141.48             | 1,832.60             | 7,925.18             | 16,022.70            | 8,097.52             |
| Misc. Supplies                 | 167,000.00           | 13,528.16           | 18,415.69            | 4,887.53             | 58,189.99            | 48,916.94            | (9,273.05)           |
| Small Tools                    | 4,000.00             | 71.47               | 1,128.60             | 1,057.13             | 1,540.66             | 1,986.38             | 445.72               |
| Tools & Implements             | -                    | -                   | -                    | -                    | -                    | -                    | -                    |
| Publications & Dues            | 218,999.00           | 14,057.19           | 10,203.09            | (3,854.10)           | 191,919.84           | 54,340.73            | (137,579.11)         |
| Training                       | 163,227.00           | 1,562.99            | 40,095.00            | 38,532.01            | 30,606.80            | 72,711.68            | 42,104.88            |
| Capital Outlay                 | 3,602,775.00         | 186,058.23          | 18,875,141.49        | 18,689,083.26        | 1,945,616.68         | 20,139,159.81        | 18,193,543.13        |
| Grants                         | 35,000.00            | -                   | -                    | -                    | -                    | -                    | -                    |
| Operating Transfer to Mosquito | 500,000.00           | -                   | -                    | -                    | -                    | -                    | -                    |
| Printing & Binding             | 2,000.00             | -                   | -                    | -                    | -                    | -                    | -                    |
| Principal                      | 2,136,187.00         | 532,204.87          | 517,817.37           | (14,387.50)          | 1,060,775.81         | 517,817.37           | (542,958.44)         |
| Debt Service Interest          | 442,831.00           | 112,549.75          | 126,937.25           | 14,387.50            | 228,733.43           | 126,937.25           | (101,796.18)         |
| <b>Total Expenditures</b>      | <b>25,150,484.00</b> | <b>4,024,690.32</b> | <b>20,443,972.67</b> | <b>16,419,282.35</b> | <b>14,280,789.42</b> | <b>30,233,992.00</b> | <b>15,953,202.58</b> |

**Lee County Mosquito Control District**  
**Profit & Loss Budget vs. Actual**  
 October 2018 through March 2019

|                                           | Oct '18 - Mar 19     | Budget               | \$ Over Budget        | % of Budget   |
|-------------------------------------------|----------------------|----------------------|-----------------------|---------------|
| <b>Income</b>                             |                      |                      |                       |               |
| 3110000 · Ad Valorem Taxes                | 19,094,955.78        | 20,732,700.00        | -1,637,744.22         | 92.1%         |
| 3341000 · State Grant-General Government  | 68,219.78            | 180,000.00           | -111,780.22           | 37.9%         |
| 3469000 · Service Charge - Mosquito Cont  | 0.00                 | 80,000.00            | -80,000.00            | 0.0%          |
| 3611000 · Interest                        | 200,941.50           | 165,000.00           | 35,941.50             | 121.8%        |
| 3640000 · Disposition of Capital Assets   | 2,406,688.10         | 1,325,000.00         | 1,081,688.10          | 181.6%        |
| 3650000 · Sale of Surplus Materials/Scrap | 316,071.57           |                      |                       |               |
| 3699000 · Other Miscellaneous Revenue     | 5,754.52             | 21,000.00            | -15,245.48            | 27.4%         |
| 3699100 · Other Misc Rev-Jet Fuel Sales   | 5,079.17             |                      |                       |               |
| 3699200 · Refunds                         | 1,573.12             |                      |                       |               |
| 3699300 · Insurance Recoveries            | 0.00                 |                      |                       |               |
| 3830000 · Proceeds from Capital Lease     | 0.00                 | 0.00                 | 0.00                  | 0.0%          |
| 4210000 · Beginning Fund Balance          | 0.00                 | 13,395,000.00        | -13,395,000.00        | 0.0%          |
| <b>Total Income</b>                       | <b>22,099,283.54</b> | <b>35,898,700.00</b> | <b>-13,799,416.46</b> | <b>61.6%</b>  |
| <b>Gross Profit</b>                       | <b>22,099,283.54</b> | <b>35,898,700.00</b> | <b>-13,799,416.46</b> | <b>61.6%</b>  |
| <b>Expense</b>                            |                      |                      |                       |               |
| 5621000 · Personnel Services              | 2,627,480.62         | 6,344,590.00         | -3,717,109.38         | 41.4%         |
| 5622000 · Benefits                        | 4,724,750.29         | 6,309,587.00         | -1,584,836.71         | 74.9%         |
| 5623100 · Operating Expenses              | 475,052.85           | 734,000.00           | -258,947.15           | 64.7%         |
| 5624000 · Travel and Per Diem - Local     | 48,003.46            | 139,514.00           | -91,510.54            | 34.4%         |
| 5624100 · Communications Services         | 32,243.52            | 57,500.00            | -25,256.48            | 56.1%         |
| 5624200 · Freight & Postage Services      | 2,547.07             | 12,000.00            | -9,452.93             | 21.2%         |
| 5624300 · Utilities                       | 83,551.59            | 229,000.00           | -145,448.41           | 36.5%         |
| 5624400 · Rentals and Leases              | 14,983.69            | 165,000.00           | -150,016.31           | 9.1%          |
| 5624500 · Insurance                       | 442,453.50           | 494,500.00           | -52,046.50            | 89.5%         |
| 5624600 · Repairs & Maintenance           | 519,951.97           | 725,000.00           | -205,048.03           | 71.7%         |
| 5624700 · Printing & Binding              | 0.00                 | 2,000.00             | -2,000.00             | 0.0%          |
| 5624800 · Promotional Activities          | 5,551.31             | 35,000.00            | -29,448.69            | 15.9%         |
| 5624900 · Other Current Charges           | 35,921.45            | 35,000.00            | 921.45                | 102.6%        |
| 5625100 · Office Supplies                 | 7,308.38             | 18,000.00            | -10,691.62            | 40.6%         |
| 5625210 · Gasoline/Oil/Lube               | 105,237.40           | 232,300.00           | -127,062.60           | 45.3%         |
| 5625220 · Chemicals                       | 1,630,443.93         | 2,310,474.00         | -680,030.07           | 70.6%         |
| 5625230 · Protective Devices              | 7,925.18             | 37,000.00            | -29,074.82            | 21.4%         |
| 5625240 · Miscellaneous Supplies          | 58,189.99            | 167,000.00           | -108,810.01           | 34.8%         |
| 5625241 · Small Tools                     | 1,540.66             | 4,000.00             | -2,459.34             | 38.5%         |
| 5625400 · Books-Pubs-Subs-Member          | 191,919.84           | 218,999.00           | -27,079.16            | 87.6%         |
| 5625500 · Training                        | 30,606.80            | 163,227.00           | -132,620.20           | 18.8%         |
| 5626000 · Capital Outlay                  | 1,945,616.68         | 3,602,775.00         | -1,657,158.32         | 54.0%         |
| 5627000 · Debt Service                    | 0.00                 | 0.00                 | 0.00                  | 0.0%          |
| 5627100 · Principal                       | 1,060,775.81         | 2,136,187.00         | -1,075,411.19         | 49.7%         |
| 5627200 · Debt Service Interest           | 228,733.43           | 442,831.00           | -214,097.57           | 51.7%         |
| 5628000 · Grants & Aids                   | 0.00                 | 35,000.00            | -35,000.00            | 0.0%          |
| 5628900 · Contingency                     | 0.00                 | 1,350,000.00         | -1,350,000.00         | 0.0%          |
| 5629100 · Operating Transfers             | 0.00                 | 500,000.00           | -500,000.00           | 0.0%          |
| 5629999 · Reserves - Budget Use Only      | 0.00                 | 9,398,216.00         | -9,398,216.00         | 0.0%          |
| <b>Total Expense</b>                      | <b>14,280,789.42</b> | <b>35,898,700.00</b> | <b>-21,617,910.58</b> | <b>39.8%</b>  |
| <b>Net Income</b>                         | <b>7,818,494.12</b>  | <b>0.00</b>          | <b>7,818,494.12</b>   | <b>100.0%</b> |



Florida Department of Agriculture and Consumer Services  
Division of Agricultural Environmental Services

**MOSQUITO CONTROL MONTHLY REPORT**

ADAM H. PUTNAM  
COMMISSIONER

Section 388.341 F.S., Rule 5E-13.027, F.A.C.  
Telephone: (850) 617-7995; Fax (850) 617-7969

Submit to:  
Mosquito Control Program  
3125 Conner Blvd, Bldg 6

COUNTY/ DISTRICT Lee Co Mosquito Control Distric

FISCAL YEAR: 2013-2014

MONTH: March

**LOCAL FUNDS RECEIPTS AND BALANCES**

| ACCT NO                  | DESCRIPTION                           | Budgeted Receipts | Monthly Receipts | Receipts Year to Date | Balance to Be Collected |
|--------------------------|---------------------------------------|-------------------|------------------|-----------------------|-------------------------|
| 311                      | Ad Valorem (Current/Delinquent)       | \$ 20,732,700.00  | \$ 398,189.24    | \$ 19,094,955.78      | \$ 1,637,744.22         |
| 334.1                    | State Grant                           | \$ -              | \$ -             | \$ 52,144.21          | \$ (52,144.21)          |
| 362                      | Equipment Rentals                     | \$ -              | \$ -             | \$ -                  | \$ -                    |
| 337                      | Grants and Donations                  | \$ 180,000.00     | \$ 16,075.57     | \$ 16,075.57          | \$ 163,924.43           |
| 361                      | Interest Earnings                     | \$ 165,000.00     | \$ 45,338.12     | \$ 200,941.50         | \$ (35,941.50)          |
| 364                      | Equipment and/or Other Sales          | \$ 1,325,000.00   | \$ 360,179.28    | \$ 2,722,759.67       | \$ (1,397,759.67)       |
| 369                      | Misc./Refunds (prior yr expenditures) | \$ 21,000.00      | \$ 937.54        | \$ 12,406.81          | \$ 8,593.19             |
| 380                      | Other Sources                         | \$ 80,000.00      | \$ -             | \$ -                  | \$ 80,000.00            |
| 389                      | Loans                                 | \$ -              | \$ -             | \$ -                  | \$ -                    |
| TOTAL RECEIPTS           |                                       | \$ 22,503,700.00  | \$ 820,719.75    | \$ 22,099,283.54      | \$ 404,416.46           |
| BEGINNING FUND BALANCE   |                                       | \$ 13,395,000.00  | \$ -             | \$ -                  | \$ 13,395,000.00        |
| Total Receipts & Balance |                                       | \$ 35,898,700.00  | \$ 820,719.75    | \$ 22,099,283.54      | \$ 13,799,416.46        |

**LOCAL FUNDS EXPENDITURES AND BALANCES**

| ACCT NO                                   | Uniform Accounting System Code                | Transaction | Budgeted Expenditures | Monthly Expenditures | Expenditures Year to Date | Balance to Be Expended |
|-------------------------------------------|-----------------------------------------------|-------------|-----------------------|----------------------|---------------------------|------------------------|
| 10                                        | Personal Services                             |             | \$ 6,344,590.00       | \$ 448,116.96        | \$ 2,627,480.62           | \$ 3,717,109.38        |
| 20                                        | Personal Services Benefits                    |             | \$ 6,309,587.00       | \$ 2,375,442.99      | \$ 4,724,750.29           | \$ 1,584,836.71        |
| 30                                        | Operating Expense                             |             | \$ 734,000.00         | \$ 66,831.33         | \$ 475,052.85             | \$ 258,947.15          |
| 40                                        | Travel & Per Diem                             |             | \$ 139,514.00         | \$ 18,613.92         | \$ 48,003.46              | \$ 91,510.54           |
| 41                                        | Communication Services                        |             | \$ 57,500.00          | \$ 5,907.32          | \$ 32,243.52              | \$ 25,256.48           |
| 42                                        | Freight Services                              |             | \$ 12,000.00          | \$ 178.05            | \$ 2,547.07               | \$ 9,452.93            |
| 43                                        | Utility Service                               |             | \$ 229,000.00         | \$ 14,780.50         | \$ 83,551.59              | \$ 145,448.41          |
| 44                                        | Rentals & Leases                              |             | \$ 165,000.00         | \$ 2,421.28          | \$ 14,983.69              | \$ 150,016.31          |
| 45                                        | Insurance                                     |             | \$ 494,500.00         | \$ -                 | \$ 442,453.50             | \$ 52,046.50           |
| 46                                        | Repairs & Maintenance                         |             | \$ 725,000.00         | \$ 39,244.74         | \$ 519,951.97             | \$ 205,048.03          |
| 47                                        | Printing and Binding                          |             | \$ 2,000.00           | \$ -                 | \$ -                      | \$ 2,000.00            |
| 48                                        | Promotional Activities                        |             | \$ 35,000.00          | \$ 1,236.23          | \$ 5,551.31               | \$ 29,448.69           |
| 49                                        | Other Charges                                 |             | \$ 35,000.00          | \$ 2,114.90          | \$ 35,921.45              | \$ (921.45)            |
| 51                                        | Office Supplies                               |             | \$ 18,000.00          | \$ 812.53            | \$ 7,308.38               | \$ 10,691.62           |
| 52.1                                      | Gasoline/Oil/Lube                             |             | \$ 232,300.00         | \$ 30,921.23         | \$ 105,237.40             | \$ 127,062.60          |
| 52.2                                      | Chemicals                                     |             | \$ 2,310,474.00       | \$ 157,726.80        | \$ 1,630,443.93           | \$ 680,030.07          |
| 52.3                                      | Protective Clothing                           |             | \$ 37,000.00          | \$ 308.88            | \$ 7,925.18               | \$ 29,074.82           |
| 52.4                                      | Misc. Supplies                                |             | \$ 167,000.00         | \$ 13,528.16         | \$ 58,189.99              | \$ 108,810.01          |
| 52.5                                      | Tools & Implements                            |             | \$ 4,000.00           | \$ 71.47             | \$ 1,540.66               | \$ 2,459.34            |
| 54                                        | Publications & Dues                           |             | \$ 218,999.00         | \$ 14,057.19         | \$ 191,919.84             | \$ 27,079.16           |
| 55                                        | Training                                      |             | \$ 163,227.00         | \$ 1,562.99          | \$ 30,606.80              | \$ 132,620.20          |
| 60                                        | Capital Outlay                                |             | \$ 3,602,775.00       | \$ 186,058.23        | \$ 1,945,616.68           | \$ 1,657,158.32        |
| 71                                        | Principal                                     |             | \$ 2,136,187.00       | \$ 532,204.87        | \$ 1,060,775.81           | \$ 1,075,411.19        |
| 72                                        | Interest                                      |             | \$ 442,831.00         | \$ 112,549.75        | \$ 228,733.43             | \$ 214,097.57          |
| 81                                        | Aids to Government Agencies                   |             | \$ -                  | \$ -                 | \$ -                      | \$ -                   |
| 83                                        | Other Grants and Aids                         |             | \$ 35,000.00          | \$ -                 | \$ -                      | \$ 35,000.00           |
| 89                                        | Contingency (Current Year)                    |             | \$ 1,350,000.00       | \$ -                 | \$ -                      | \$ 1,350,000.00        |
| 99                                        | Payment of Prior Year Accounts                |             | \$ 500,000.00         | \$ -                 | \$ -                      | \$ 500,000.00          |
| TOTAL BUDGET AND CHARGES                  |                                               |             | \$ 26,500,484.00      | \$ 4,024,690.32      | \$ 14,280,789.42          | \$ 12,219,694.58       |
| 0.001                                     | Reserves - Future Capital Outlay              |             | \$ -                  | \$ -                 | \$ -                      | \$ -                   |
| 0.002                                     | Reserves - Self-Insurance                     |             | \$ -                  | \$ -                 | \$ -                      | \$ -                   |
| 0.003                                     | Reserves - Cash Balance to be Carried Forward |             | \$ 9,398,216.00       | \$ -                 | \$ -                      | \$ 9,398,216.00        |
| 0.004                                     | Reserves - Sick and Annual Leave              |             | \$ -                  | \$ -                 | \$ -                      | \$ -                   |
| TOTAL RESERVES ENDING BALANCE             |                                               |             | \$ 9,398,216.00       | \$ -                 | \$ -                      | \$ 9,398,216.00        |
| TOTAL BUDGETARY EXPENDITURES and BALANCES |                                               |             | \$ 35,898,700.00      | \$ 4,024,690.32      | \$ 14,280,789.42          | \$ 21,617,910.58       |
| ENDING FUND BALANCE                       |                                               |             | \$ -                  | \$ (3,203,970.57)    | \$ 7,818,494.12           | \$ (7,818,494.12)      |

By submission of this monthly report of receipts, expenditures, and balances, I attest it is true and correct.

Dr. David Hoel

4/18/2019

Director Signature

Date

**Lee County Mosquito Control District**  
**AD VALOREM TAX COLLECTIONS 2018 - 2019 FISCAL YEAR**  
**CURRENT AND LAST 5 FISCAL YEARS COLLECTION ANALYSIS**

As of March 31 of each year

| Fiscal Year                 | Gross Ad Valorem Taxes Collected | % Change in Gross Ad Valorem Taxes Collected Increase/- Decrease | Prior Year Ad Valorem Taxes | Penalties, Refunds & Corrections and Other | Discounts    | Commissions  | Net Ad Valorem Taxes Collected | % Change in Net Ad Valorem Taxes Collected Increase/-Decrease | Budget (Net)      | % of Net Collections to Budget |
|-----------------------------|----------------------------------|------------------------------------------------------------------|-----------------------------|--------------------------------------------|--------------|--------------|--------------------------------|---------------------------------------------------------------|-------------------|--------------------------------|
| 2019 Actual                 | 20,433,162.57                    | -3.53%                                                           | 4,701.79                    | (13,621.76)                                | (774,996.19) | (391,224.25) | 19,258,022.16                  | -3.59%                                                        | <b>20,732,700</b> | 92.89%                         |
| Net increase year over year |                                  |                                                                  |                             |                                            |              |              | <b>1,131,969.37</b>            |                                                               |                   |                                |
| 2018 Actual                 | 19,269,314.45                    | 27.91%                                                           | 3,441.87                    | (24,083.01)                                | (754,474.80) | (368,145.72) | 18,126,052.79                  | 27.73%                                                        | 20,735,100        | 87.42%                         |
| 2017 Actual                 | 15,064,383.28                    | 8.75%                                                            | 6,563.52                    | (2,821.82)                                 | (589,828.76) | (287,718.33) | 14,190,577.89                  | 8.70%                                                         | 16,356,000        | 86.76%                         |
| 2016 Actual                 | 13,852,614.72                    | 7.14%                                                            | 9,702.51                    | (1,876.96)                                 | (541,411.08) | (264,556.12) | 13,054,473.07                  | 7.09%                                                         | 15,145,100        | 86.20%                         |
| 2015 Actual                 | 12,929,833.89                    | 2.37%                                                            | 7,003.91                    | 4,379.85                                   | (504,411.11) | (247,057.41) | 12,189,749.13                  | 2.31%                                                         | 14,185,702        | 85.93%                         |
| 2014 Actual                 | 12,631,100.14                    | 14.68%                                                           | 12,706.86                   | 6,389.38                                   | (494,001.81) | (241,622.71) | 11,914,571.86                  | 14.66%                                                        | 14,013,685        | 85.02%                         |

Comments:

**COMPARISON OF ANNUAL GROSS COLLECTIONS TO DR-420 BUDGET AMOUNT**

|       | DR-420 Amount | Actual        | Difference     | Millage Rate |
|-------|---------------|---------------|----------------|--------------|
| 2019@ | 22,320,598.00 | 20,433,162.57 | (1,887,435.43) | 0.2696       |
| 2018  | 21,826,337.00 | 21,909,407.90 | 83,070.90      | 0.2800       |
| 2017  | 17,216,666.00 | 17,319,767.13 | 103,101.13     | 0.2397       |
| 2016  | 15,942,159.00 | 16,021,115.98 | 78,956.98      | 0.2397       |
| 2015  | 14,932,317.00 | 14,976,413.39 | 44,096.39      | 0.2397       |
| 2014  | 14,751,247.00 | 14,813,560.78 | 62,313.78      | 0.2520       |

2019 @ - The actual amount represents taxes collected through the month of the report.

Differences in budgeted gross taxes and actual gross tax collected are primarily due to the following:

The Property Appraiser may adjust the final taxable value. The DR-420 includes the taxable value through July 1 of each year. The Property Appraiser may adjust, up or down, the final taxable value. The District receives a DR-422 after the TRIM process that documents the change, if any.

Taxes may not be paid. Normally the District collects unpaid taxes through an annual tax certificate sale. However, unsold tax certificates become property of the Board of County Commissioners (BoCC). The District will not collect until the taxes are paid or the BoCC calls for a tax deed sale.

Property values may change through the Property Appraiser's "Value Adjustment Board." A taxpayer may protest the assessed taxable value and a change may occur.

Lee County Mosquito Control District  
Analysis of Tax Collectors Distributions-Auditor Schedule  
For year ended September 30, 2019

1973

Prepared by Client

| CASH BASIS                                  |             |                         |                                  |                           |                           |                          |                            |                                            |                       |                           |
|---------------------------------------------|-------------|-------------------------|----------------------------------|---------------------------|---------------------------|--------------------------|----------------------------|--------------------------------------------|-----------------------|---------------------------|
| Date                                        | Dist #      | Taxes<br>311100-000-0   | Prior Year Taxes<br>311200.000-0 | Discounts<br>311140-000-0 | Penalties<br>311120-000-0 | Interest<br>361110-000-0 | Commission<br>522340-000-0 | Refunds and<br>Corrections<br>311150-000-0 | Other<br>311160-000-0 | Total<br>Net Distribution |
| 10/15/2018                                  | 15          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 10/28/2018                                  | Excess Fees | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 11/15/2018                                  | 1           | 473,542.19              | 1,178.36                         | (20,853.25)               | 484.64                    | -                        | (9,218.82)                 | (81.83)                                    | -                     | 445,051.29                |
| 11/30/2018                                  | 2           | 4,378,546.10            | 128.49                           | (175,073.63)              | 954.27                    | -                        | (84,115.11)                | (6,791.29)                                 | -                     | 4,113,648.83              |
| 12/16/2018                                  | 3           | 11,834,331.43           | 805.81                           | (473,240.78)              | 1,914.66                  | -                        | (227,333.61)               | (34.44)                                    | -                     | 11,136,443.07             |
| 12/28/2018                                  | 4           | 1,633,670.69            | 345.61                           | (60,839.16)               | 641.40                    | -                        | (31,705.73)                | (146.16)                                   | -                     | 1,541,966.65              |
| 1/15/2019                                   | 5           | 715,561.89              | 135.85                           | (21,565.50)               | 406.95                    | -                        | (13,915.43)                | (482.04)                                   | -                     | 680,141.72                |
| 2/15/2019                                   | 6           | 817,741.73              | 365.98                           | (18,806.43)               | 648.86                    | -                        | (16,599.28)                | (3,835.88)                                 | -                     | 779,514.98                |
| 3/14/2019                                   | 7           | 417,980.27              | 856.99                           | (4,617.10)                | 488.08                    | -                        | (8,310.17)                 | (8,208.83)                                 | -                     | 398,189.24                |
| 4/15/2019                                   | 8           | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 5/15/2019                                   | 9           | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 6/14/2019                                   | 10          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 7/12/2019                                   | 11          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 8/9/2019                                    | 12          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 9/13/2019                                   | 13          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 10/11/2019                                  | 14          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| 10/11/2019                                  | 15          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
|                                             | 16          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
|                                             | 17          | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
|                                             | Excess fees | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| <b>Total Modified Accrual</b>               |             | <b>\$ 20,271,374.30</b> | <b>\$ 3,817.09</b>               | <b>\$ (774,995.85)</b>    | <b>\$ 5,538.86</b>        | <b>\$ -</b>              | <b>\$ (391,198.15)</b>     | <b>\$ (19,580.47)</b>                      | <b>\$ -</b>           | <b>\$ 19,094,955.78</b>   |
| Conversion to Cash Basis (Ad Valorem Taxes) |             |                         |                                  |                           |                           |                          |                            |                                            |                       |                           |
| <b>Reductions</b>                           |             |                         |                                  |                           |                           |                          |                            |                                            |                       |                           |
| Distribution 14                             | 10/12/2018  | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| Excess Fees                                 | 10/31/2018  | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| Sub-total                                   |             | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| <b>Additions</b>                            |             |                         |                                  |                           |                           |                          |                            |                                            |                       |                           |
| Distribution 14                             | 10/12/2018  | -                       | 884.70                           | (0.34)                    | 419.85                    | -                        | (26.10)                    | -                                          | -                     | 1,278.11                  |
| Excess Fees                                 | 10/31/2018  | 161,788.27              | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | 161,788.27                |
|                                             |             | 161,788.27              | 884.70                           | (0.34)                    | 419.85                    | -                        | (26.10)                    | -                                          | -                     | 163,066.38                |
| <b>Ad Valorem Tax Revenue</b>               |             | <b>\$ 20,433,162.57</b> | <b>\$ 4,701.79</b>               | <b>\$ (774,996.19)</b>    | <b>\$ 5,958.71</b>        | <b>\$ -</b>              | <b>\$ (391,224.25)</b>     | <b>\$ (19,580.47)</b>                      | <b>\$ -</b>           | <b>\$ 19,258,022.16</b>   |
| Conversion to Cash Basis (Interest)         |             |                         |                                  |                           |                           |                          |                            |                                            |                       |                           |
| <b>Reductions</b>                           |             |                         |                                  |                           |                           |                          |                            |                                            |                       |                           |
| Distribution 15                             | 10/12/2018  | -                       | -                                | -                         | -                         | -                        | -                          | -                                          | -                     | -                         |
| <b>Additions</b>                            |             |                         |                                  |                           |                           |                          |                            |                                            |                       |                           |
| Distribution 15                             | 10/12/2018  | -                       | -                                | -                         | -                         | 11,136.96                | (556.84)                   | -                                          | -                     | 10,580.12                 |
| <b>Tax Collector Interest Revenue</b>       |             | <b>\$ -</b>             | <b>\$ -</b>                      | <b>\$ -</b>               | <b>\$ -</b>               | <b>\$ 11,136.96</b>      | <b>\$ (556.84)</b>         | <b>\$ -</b>                                | <b>\$ -</b>           | <b>\$ 10,580.12</b>       |

| March 31, 2019       |                      |                     |                      |                 |                                     |
|----------------------|----------------------|---------------------|----------------------|-----------------|-------------------------------------|
| Account              | LCMCD                | LCHCD               | Total                | ECR<br>Accounts | Earnings rate<br>(Basis Points -BP) |
| SunTrust Operating   | \$ 77,063.27         | \$ 19,078.34        | \$ 96,141.61         | Yes             | ECR and BP - 50                     |
| SunTrust Master 2397 | 1,854,258.49         | 101,635.77          | 1,955,894.26         | Yes             | ECR and BP - 50                     |
| SBA 322630           | 10,293,478.93        | -                   | 10,293,478.93        | No              | BP - 265                            |
| SBA 322640           | -                    | 1,044,575.06        | 1,044,575.06         | No              | BP - 265                            |
| FL-FIT               | 9,250,170.52         | 890,521.78          | 10,140,692.30        | No              | BP - 266                            |
|                      | <u>21,474,971.21</u> | <u>2,055,810.95</u> | <u>23,530,782.16</u> |                 |                                     |

100 Basis Points equal 1%

FL-FIT - Florida Fixed Income Trust

SBA - State Board of Administration (Local Government Surplus Funds Trust Fund)

**Lee County Mosquito Control District  
Check Register**

**Accrual Basis**

| <b>Date</b>                                    | <b>Num</b> | <b>Name</b>                               | <b>Credit</b> |
|------------------------------------------------|------------|-------------------------------------------|---------------|
| <b>1010000 · SunTrust Checking - Operating</b> |            |                                           |               |
| 03/01/2019                                     | 86099      | Accountemps                               | 624.57        |
| 03/01/2019                                     | 86100      | Airgas Dry Ice                            | 377.44        |
| 03/01/2019                                     | 86101      | All Star Equipment Rental & Sales, Inc.   | 731.06        |
| 03/01/2019                                     | 86102      | American Petroleum Services, LLC          | 103.37        |
| 03/01/2019                                     | 86103      | Associated Interpreters for the Deaf, Inc | 963.20        |
| 03/01/2019                                     | 86104      | Autonation Chrysler Dodge Jeep Ram        | 21,216.00     |
| 03/01/2019                                     | 86105      | Aviall Services, Inc.                     | 1,672.05      |
| 03/01/2019                                     | 86106      | Basler Turbo Conversion, LLC              | 1,427.40      |
| 03/01/2019                                     | 86107      | Ben Few & Company, Inc.                   | 3,440.00      |
| 03/01/2019                                     | 86108      | Bob Dean Supply, Inc.                     | 50.84         |
| 03/01/2019                                     | 86109      | Boulevard Tire Center                     | 163.96        |
| 03/01/2019                                     | 86110      | C&C Feed Store                            | 34.20         |
| 03/01/2019                                     | 86111      | Century Link 311138069                    | 52.52         |
| 03/01/2019                                     | 86112      | Century Link 425791675                    | 198.88        |
| 03/01/2019                                     | 86113      | Century Link 88283083                     | 617.08        |
| 03/01/2019                                     | 86114      | Chemical Containers, Inc.                 | 4,425.00      |
| 03/01/2019                                     | 86115      | Corrina Thomas                            | 172.00        |
| 03/01/2019                                     | 86116      | David Cavallo                             | 172.00        |
| 03/01/2019                                     | 86117      | David J. Soto                             | 160.00        |
| 03/01/2019                                     | 86118      | Everglades Equipment Group                | 73.90         |
| 03/01/2019                                     | 86119      | FinishMaster, Inc.                        | 5.54          |
| 03/01/2019                                     | 86120      | Fisher Scientific Company                 | 16.16         |
| 03/01/2019                                     | 86121      | FMA Ft. Myers Automotive and Ind. Su...   | 579.96        |
| 03/01/2019                                     | 86122      | FMCA Florida Mosquito Control Asso.       | 2,450.00      |
| 03/01/2019                                     | 86123      | FPL Florida Power & Light Co.             | 9,820.18      |
| 03/01/2019                                     | 86124      | Futral's Feed Store                       | 38.90         |
| 03/01/2019                                     | 86125      | Grainger, Inc.                            | 718.80        |
| 03/01/2019                                     | 86126      | GW Services of SW Florida, Inc.           | 95.00         |
| 03/01/2019                                     | 86127      | Henderson, Franklin Starnes & Holt, P.A.  | 19,032.40     |
| 03/01/2019                                     | 86128      | Hubert Hagood                             | 132.00        |
| 03/01/2019                                     | 86129      | Jacquelyn Small                           | 471.27        |
| 03/01/2019                                     | 86130      | Jeffrey Smith                             | 172.00        |
| 03/01/2019                                     | 86131      | Larue Pest Management, Inc.               | 294.65        |
| 03/01/2019                                     | 86132      | LCEC                                      | 36.41         |
| 03/01/2019                                     | 86133      | London Fog, Inc.                          | 215.93        |
| 03/01/2019                                     | 86134      | Michael Bertsch                           | 172.00        |
| 03/01/2019                                     | 86135      | MYCO Business Systems LLC                 | 80.00         |
| 03/01/2019                                     | 86136      | Office Depot, Inc.                        | 579.46        |
| 03/01/2019                                     | 86137      | Paul Lefkow                               | 172.00        |
| 03/01/2019                                     | 86138      | PC Solutions & Integration, Inc.          | 1,388.40      |
| 03/01/2019                                     | 86139      | Preferred Governmental Insurance Trust    | 377.28        |
| 03/01/2019                                     | 86140      | Reliable Auto Paint & Supplies, Inc.      | 109.86        |
| 03/01/2019                                     | 86141      | Sarasota Avionics & Maintenance           | 77,374.48     |
| 03/01/2019                                     | 86142      | School District of Lee County             | 111,500.00    |

**Lee County Mosquito Control District  
Check Register**

**Accrual Basis**

| <b>Date</b> | <b>Num</b> | <b>Name</b>                               | <b>Credit</b> |
|-------------|------------|-------------------------------------------|---------------|
| 03/01/2019  | 86143      | Service Caster Corporation                | 163.20        |
| 03/01/2019  | 86144      | Sigma Consulting and Training, Inc.       | 3,854.40      |
| 03/01/2019  | 86145      | The News-Press Media Group                | 101.01        |
| 03/01/2019  | 86146      | Trace Aviation                            | 7,838.84      |
| 03/01/2019  | 86147      | Travis Edwards                            | 172.00        |
| 03/01/2019  | 86148      | Tropic Supply, Inc.                       | 99.36         |
| 03/01/2019  | 86149      | U.S. Corrosion Technologies               | 926.39        |
| 03/01/2019  | 86150      | UniFirst Corporation                      | 410.83        |
| 03/01/2019  | 86151      | Univar USA, Inc.                          | 55,107.50     |
| 03/01/2019  | 86152      | University of Florida - FMEL              | 500.00        |
| 03/01/2019  | 86153      | UPS                                       | 100.34        |
| 03/01/2019  | 86154      | Verizon Business                          | 53.58         |
| 03/01/2019  | 86155      | Verizon Wireless                          | 1,213.18      |
| 03/01/2019  | 86156      | Victory Layne Chevrolet                   | 246.69        |
| 03/01/2019  | 86157      | Wurth Action Bolt and Tool Co. (FL)       | 26.79         |
| 03/08/2019  | 86158      | Access Door & Glass                       | 1,191.05      |
| 03/08/2019  | 86159      | Accountemps                               | 1,053.95      |
| 03/08/2019  | 86160      | Airgas Dry Ice                            | 367.47        |
| 03/08/2019  | 86161      | Ashland Specialty Ingredients G.P.        | 500.00        |
| 03/08/2019  | 86162      | Aviall Services, Inc.                     | 645.36        |
| 03/08/2019  | 86163      | Batteries Plus                            | 254.90        |
| 03/08/2019  | 86164      | BENISTAR/UA-6803                          | 43,092.00     |
| 03/08/2019  | 86165      | Blu Site Solutions of Southwest FL Inc.   | 55.00         |
| 03/08/2019  | 86166      | Century Fence Company, Inc.               | 925.45        |
| 03/08/2019  | 86167      | Century Link 311704607                    | 52.46         |
| 03/08/2019  | 86168      | Comcast 8535 10 053 0021513               | 108.00        |
| 03/08/2019  | 86169      | Culligan Bottled Water                    | 275.24        |
| 03/08/2019  | 86170      | David Hess                                | 1,720.00      |
| 03/08/2019  | 86171      | Depco Pump Company                        | 2,036.42      |
| 03/08/2019  | 86172      | FedEx                                     | 93.83         |
| 03/08/2019  | 86173      | FGUA Florida Governmental Utility Auth... | 410.06        |
| 03/08/2019  | 86174      | FinishMaster, Inc.                        | 1,375.81      |
| 03/08/2019  | 86175      | Florida Blue (Health Ins.)                | 146,901.58    |
| 03/08/2019  | 86176      | FMA Ft. Myers Automotive and Ind. Su...   | 150.23        |
| 03/08/2019  | 86177      | Grainger, Inc.                            | 233.39        |
| 03/08/2019  | 86178      | Leading Edge Associates, LLC              | 55,087.50     |
| 03/08/2019  | 86179      | Marine Trading Post                       | 34.64         |
| 03/08/2019  | 86180      | Neofunds                                  | 15.29         |
| 03/08/2019  | 86181      | Office Depot, Inc.                        | 274.74        |
| 03/08/2019  | 86182      | Reliance Standard (Dental)                | 9,088.52      |
| 03/08/2019  | 86183      | Reliance Standard (LTD GT Vol Life)       | 4,194.58      |
| 03/08/2019  | 86184      | Reliance Standard (STD)                   | 2,283.87      |
| 03/08/2019  | 86185      | Reliance Standard (Vision)                | 742.80        |
| 03/08/2019  | 86186      | Securitas Security Services USA, Inc.     | 5,239.74      |
| 03/08/2019  | 86187      | SGR Strategic Government Resources        | 4,240.18      |

**Lee County Mosquito Control District  
Check Register**

**Accrual Basis**

| <b>Date</b> | <b>Num</b> | <b>Name</b>                              | <b>Credit</b> |
|-------------|------------|------------------------------------------|---------------|
| 03/08/2019  | 86188      | Sigma Consulting and Training, Inc.      | 480.00        |
| 03/08/2019  | 86189      | Supplyworks                              | 460.65        |
| 03/08/2019  | 86190      | Textron Aviation, Inc.                   | 1,827.45      |
| 03/08/2019  | 86191      | The Home Depot Credit Services           | 113.31        |
| 03/08/2019  | 86192      | The Island Water Association             | 13.00         |
| 03/08/2019  | 86193      | UniFirst Corporation                     | 43.44         |
| 03/08/2019  | 86194      | Waste Management Inc. of Florida         | 31.16         |
| 03/08/2019  | 86195      | Waste Pro - Ft. Myers                    | 135.88        |
| 03/15/2019  | 86196      | Aircraft Spruce & Specialty Co.          | 247.33        |
| 03/15/2019  | 86197      | Airgas Dry Ice                           | 367.47        |
| 03/15/2019  | 86198      | Alan Jay Chevrolet Cadillac, Inc.        | 47,123.00     |
| 03/15/2019  | 86199      | AT&T                                     | 60.14         |
| 03/15/2019  | 86200      | Aviall Services, Inc.                    | 104.07        |
| 03/15/2019  | 86201      | Blue Tarp Financial, Inc.                | 71.47         |
| 03/15/2019  | 86202      | C&C Feed Store                           | 1,167.00      |
| 03/15/2019  | 86203      | Carr Riggs & Ingram                      | 15,000.00     |
| 03/15/2019  | 86204      | Century Link 311181802                   | 975.59        |
| 03/15/2019  | 86205      | Century Link 312266599                   | 51.46         |
| 03/15/2019  | 86206      | Century Link 421997664                   | 382.51        |
| 03/15/2019  | 86207      | Clarke                                   | 274.91        |
| 03/15/2019  | 86208      | Comcast 8535 10 025 0133837              | 140.55        |
| 03/15/2019  | 86209      | David Hoel                               | 76.00         |
| 03/15/2019  | 86210      | DG Ace Hardware, Inc.                    | 78.64         |
| 03/15/2019  | 86211      | Fisher Scientific Company                | 28.88         |
| 03/15/2019  | 86212      | FMA Ft. Myers Automotive and Ind. Su...  | 95.39         |
| 03/15/2019  | 86213      | FPL Florida Power & Light Co.            | 90.00         |
| 03/15/2019  | 86214      | Fred's Award World                       | 78.00         |
| 03/15/2019  | 86215      | Gasparilla Island Water Association, Inc | 73.97         |
| 03/15/2019  | 86216      | George T. Mann, Jr.                      | 335.77        |
| 03/15/2019  | 86217      | Global HR Research                       | 46.50         |
| 03/15/2019  | 86218      | Gold Coast Fire & Security, Inc.         | 348.60        |
| 03/15/2019  | 86219      | Goodyear Auto Service Center             | 483.27        |
| 03/15/2019  | 86220      | Grainger, Inc.                           | 479.34        |
| 03/15/2019  | 86221      | Greater Pine Island Water                | 113.20        |
| 03/15/2019  | 86222      | GW Services of SW Florida, Inc.          | 2,840.58      |
| 03/15/2019  | 86223      | Hendry County 4-H                        | 20.00         |
| 03/15/2019  | 86224      | Intercept of Florida                     | 217.11        |
| 03/15/2019  | 86225      | Jackson National Life Insurance Co.      | 58.56         |
| 03/15/2019  | 86226      | John A. Koons Locksmiths                 | 95.67         |
| 03/15/2019  | 86227      | Larue Pest Management, Inc.              | 635.54        |
| 03/15/2019  | 86228      | LCEC                                     | 42.69         |
| 03/15/2019  | 86229      | Lightning Wireless Solutions             | 1,263.85      |
| 03/15/2019  | 86230      | Michael Haslam, II                       | 152.00        |
| 03/15/2019  | 86231      | Mock Engineering, Inc.                   | 348.75        |
| 03/15/2019  | 86232      | Murray McMurray Hatchery                 | 1,024.65      |

**Lee County Mosquito Control District  
Check Register**

**Accrual Basis**

| <b>Date</b> | <b>Num</b> | <b>Name</b>                              | <b>Credit</b> |
|-------------|------------|------------------------------------------|---------------|
| 03/15/2019  | 86233      | Office Depot, Inc.                       | 73.93         |
| 03/15/2019  | 86234      | Office Team                              | 1,775.04      |
| 03/15/2019  | 86235      | Publix Super Markets, Inc                | 100.61        |
| 03/15/2019  | 86236      | Ring Power Corporation                   | 5,086.90      |
| 03/15/2019  | 86237      | SHI International Corp.                  | 689.93        |
| 03/15/2019  | 86238      | Sprayer Depot                            | 424.34        |
| 03/15/2019  | 86239      | Stephen Bowen                            | 442.71        |
| 03/15/2019  | 86240      | Surface Preparation - Texas, LLC         | 44.07         |
| 03/15/2019  | 86241      | The Home Depot Credit Services           | 232.07        |
| 03/15/2019  | 86242      | Toshiba America Business Solutions, Inc. | 759.73        |
| 03/15/2019  | 86243      | Uline                                    | 638.98        |
| 03/15/2019  | 86244      | UniFirst Corporation                     | 751.48        |
| 03/15/2019  | 86245      | United Way                               | 263.00        |
| 03/15/2019  | 86246      | Verizon Wireless                         | 1,519.33      |
| 03/15/2019  | 86247      | Victory Layne Chevrolet                  | 501.20        |
| 03/22/2019  | 86248      | Accountemps                              | 1,040.94      |
| 03/22/2019  | 86249      | Adapco, Inc.                             | 157,726.80    |
| 03/22/2019  | 86250      | Advanced Disposal                        | 417.87        |
| 03/22/2019  | 86251      | Aircraft Spruce & Specialty Co.          | 109.18        |
| 03/22/2019  | 86252      | Airgas Dry Ice                           | 377.76        |
| 03/22/2019  | 86253      | Aviall Services, Inc.                    | 71.95         |
| 03/22/2019  | 86254      | Blu Site Solutions of Southwest FL Inc.  | 220.00        |
| 03/22/2019  | 86255      | Bob Dean Supply, Inc.                    | 16.20         |
| 03/22/2019  | 86256      | Century Link 311138069                   | 52.52         |
| 03/22/2019  | 86257      | Chemical Containers, Inc.                | 571.88        |
| 03/22/2019  | 86258      | Chief Supply Corporation                 | 282.41        |
| 03/22/2019  | 86259      | Clean Harbors Env. Services, Inc.        | 2,943.50      |
| 03/22/2019  | 86260      | Comcast 8535 10 017 0052968              | 198.89        |
| 03/22/2019  | 86261      | Corrina Thomas                           | 172.00        |
| 03/22/2019  | 86262      | Culligan Bottled Water                   | 86.00         |
| 03/22/2019  | 86263      | DG Ace Hardware, Inc.                    | 105.53        |
| 03/22/2019  | 86264      | FedEx                                    | 60.72         |
| 03/22/2019  | 86265      | FMA Ft. Myers Automotive and Ind. Su...  | 355.46        |
| 03/22/2019  | 86266      | FPL Florida Power & Light Co.            | 223.68        |
| 03/22/2019  | 86267      | Grainger, Inc.                           | 276.72        |
| 03/22/2019  | 86268      | LCEC                                     | 28.34         |
| 03/22/2019  | 86269      | Motion Industries / Miller               | 133.12        |
| 03/22/2019  | 86270      | MSC Industrial Supply Co.                | 777.27        |
| 03/22/2019  | 86271      | Napa Auto Parts                          | 98.98         |
| 03/22/2019  | 86272      | NCCI Holdings, Inc.                      | 100.00        |
| 03/22/2019  | 86273      | Newterra, Inc.                           | 680.60        |
| 03/22/2019  | 86274      | Office Depot, Inc.                       | 132.20        |
| 03/22/2019  | 86275      | Office Team                              | 887.52        |
| 03/22/2019  | 86276      | Pax8, Inc.                               | 2,716.74      |
| 03/22/2019  | 86277      | Preferred Governmental Insurance Trust   | 5,466.82      |

**Lee County Mosquito Control District  
Check Register**

**Accrual Basis**

| <b>Date</b> | <b>Num</b> | <b>Name</b>                              | <b>Credit</b> |
|-------------|------------|------------------------------------------|---------------|
| 03/22/2019  | 86278      | Rachel L. Morreale                       | 208.22        |
| 03/22/2019  | 86279      | Robert J. Scarpantonio                   | 132.00        |
| 03/22/2019  | 86280      | Safety-Kleen Systems, Inc.               | 590.17        |
| 03/22/2019  | 86281      | Securitas Security Services USA, Inc.    | 5,061.00      |
| 03/22/2019  | 86282      | SHI International Corp.                  | 1,874.87      |
| 03/22/2019  | 86283      | South Florida Gas, Inc.                  | 156.04        |
| 03/22/2019  | 86284      | Supplyworks                              | 19.26         |
| 03/22/2019  | 86285      | Swift Print Service, Inc.                | 346.00        |
| 03/22/2019  | 86286      | Syn-Tech Systems, Inc.                   | 305.00        |
| 03/22/2019  | 86287      | The News-Press Media Group               | 213.49        |
| 03/22/2019  | 86288      | Travis Edwards                           | 172.00        |
| 03/22/2019  | 86289      | UniFirst Corporation                     | 355.40        |
| 03/22/2019  | 86290      | Verizon Business                         | 2.70          |
| 03/22/2019  | 86291      | Victory Layne Chevrolet                  | 199.55        |
| 03/29/2019  | 86292      | Accountemps                              | 1,040.94      |
| 03/29/2019  | 86293      | Adapco, Inc.                             | 1,645.97      |
| 03/29/2019  | 86294      | ADT Security Services                    | 157.69        |
| 03/29/2019  | 86295      | Aircraft Spruce & Specialty Co.          | 170.55        |
| 03/29/2019  | 86296      | Alan Jay Chevrolet Cadillac, Inc.        | 74,973.00     |
| 03/29/2019  | 86297      | Aviall Services, Inc.                    | 48.15         |
| 03/29/2019  | 86298      | Aviation Instrument Services, Inc.       | 564.85        |
| 03/29/2019  | 86299      | Batteries Plus                           | 364.35        |
| 03/29/2019  | 86300      | Ben Few & Company, Inc.                  | 3,440.00      |
| 03/29/2019  | 86301      | Bob Dean Supply, Inc.                    | 375.40        |
| 03/29/2019  | 86302      | Century Link 425791675                   | 134.39        |
| 03/29/2019  | 86303      | Century Link 88283083                    | 617.08        |
| 03/29/2019  | 86304      | Chemical Containers, Inc.                | 3,018.57      |
| 03/29/2019  | 86305      | City-Tel Communications, Inc.            | 1,362.50      |
| 03/29/2019  | 86306      | Eastern Metal Supply, Inc                | 2,100.37      |
| 03/29/2019  | 86307      | Edward W. Foley                          | 148.00        |
| 03/29/2019  | 86308      | Eric Jackson                             |               |
| 03/29/2019  | 86309      | FedEx                                    | 92.33         |
| 03/29/2019  | 86310      | FMA Ft. Myers Automotive and Ind. Su...  | 80.32         |
| 03/29/2019  | 86311      | Fyr-Fyter, Inc.                          | 1,290.65      |
| 03/29/2019  | 86312      | Goodyear Rubber Products, Inc.           | 66.98         |
| 03/29/2019  | 86313      | Grainger, Inc.                           | 98.16         |
| 03/29/2019  | 86314      | Harmon Photographers, LLC                | 541.80        |
| 03/29/2019  | 86315      | Hartzell Propeller Inc.                  | 3,700.00      |
| 03/29/2019  | 86316      | Henderson, Franklin Starnes & Holt, P.A. | 6,797.91      |
| 03/29/2019  | 86317      | Jamie Fowler                             | 128.00        |
| 03/29/2019  | 86318      | Jenifer McBride                          |               |
| 03/29/2019  | 86319      | Kelly Tractor Company                    | 93.70         |
| 03/29/2019  | 86320      | Larue Pest Management, Inc.              | 210.00        |
| 03/29/2019  | 86321      | Leading Edge Associates, LLC             | 1,560.00      |
| 03/29/2019  | 86322      | Mark Kennedy                             | 252.00        |

**Lee County Mosquito Control District  
Check Register**

**Accrual Basis**

| <b>Date</b>                                   | <b>Num</b> | <b>Name</b>                          | <b>Credit</b>       |
|-----------------------------------------------|------------|--------------------------------------|---------------------|
| 03/29/2019                                    | 86323      | Mark McCreary                        | 332.00              |
| 03/29/2019                                    | 86324      | Michael Haslam, II                   | 220.00              |
| 03/29/2019                                    | 86325      | Michael Vigus                        | 175.00              |
| 03/29/2019                                    | 86326      | Micronair Sales & Service, LLC       | 2,741.60            |
| 03/29/2019                                    | 86327      | Milton Sterling                      | 707.94              |
| 03/29/2019                                    | 86328      | MSC Industrial Supply Co.            | 490.74              |
| 03/29/2019                                    | 86329      | Newark Element14                     | 42.23               |
| 03/29/2019                                    | 86330      | Office Depot, Inc.                   | 151.48              |
| 03/29/2019                                    | 86331      | Preferred Airparts LLC               | 194.48              |
| 03/29/2019                                    | 86332      | Reliable Auto Paint & Supplies, Inc. | 285.03              |
| 03/29/2019                                    | 86333      | Ronald Keller                        | 170.00              |
| 03/29/2019                                    | 86334      | Stanley's Army - Navy                | 166.89              |
| 03/29/2019                                    | 86335      | The Home Depot Credit Services       | 94.72               |
| 03/29/2019                                    | 86336      | Thurburn Botterill                   | 220.00              |
| 03/29/2019                                    | 86337      | UniFirst Corporation                 | 339.65              |
| 03/29/2019                                    | 86338      | United Way                           | 25.00               |
| 03/29/2019                                    | 86339      | Verizon Wireless                     | 1,223.46            |
| 03/29/2019                                    | 86340      | Waste Connections of Florida         | 377.71              |
| 03/29/2019                                    | 86341      | Wendy Samz                           | 216.00              |
| Total 1010000 · SunTrust Checking - Operating |            |                                      | 1,006,581.88        |
| <b>TOTAL</b>                                  |            |                                      | <b>1,006,581.88</b> |

**LEE COUNTY HYACINTH CONTROL DISTRICT**  
**TREASURER REPORT NOTES - Modified Accrual Basis of Accounting**  
**Balance Sheet and Statement of Revenues, Expenditures and Changes in Fund Balance**  
**For the Six Months Ended March 31, 2019**

*Balance Sheet Summary*

**Cash and Investments**

Cash and investments of \$2,055,811 are comprised of checking, Florida Fixed Investment Trust, Florida Prime, and a master account (schedule included). Cash and investment balances at March 31, 2018 were \$2,109,265. The current month balance is \$53,454 lower than the prior year. LCHCD participates in all aspects of treasury management of surplus funds either with an account in its name or a shared account with LCMCD.

*Revenues and Expenditures - Please see the LCHCD FS and the LCHCD Trail 12 Reports*

**Receipts - Please see the LCHCD GL Tax Receipts Report**

Net taxes reported on the monthly financial statement are \$1,814,477. The amounts reported on the tax collections worksheets as net taxes collected (report included - "LCHCD Ad Valorem Tax Collections") include cumulative gross taxes, prior year taxes, penalties and refunds, discounts and commissions, and were \$1,829,651 (cash basis). Cash collections were \$143,690 higher than in the prior year. The difference between revenues and collections is the difference between the cash and modified accrual method of accounting. MTD and YTD differences are discussed as follows: Current year taxes will remain stable due to the District using the rolled-back millage rate of .0239. MTD differences are normally due to the timing of collections and payment cut-off timing by the LCTC, improvements in the economy and increases/decreases in the amount levied (if any) year-over-year. Interest earnings from surplus funds will continue to be higher than the prior year and the current budgeted amount due higher interest rates.

**Expenditures - Please see the Trail 12 LCHCD report**

Total expenditures for the month ended March 31, 2019 and March 31, 2018 were \$227,862 and \$133,565, respectively. YTD expenditures as of March 31, 2019 and March 31, 2018 were \$1,103,972 and \$1,593,107 respectively. The differences in operating results are discussed below:

**MTD Variances explanations**

Noteworthy changes are as follows: The MTD change in Benefits is due to a payment of \$65,000 to the LCMCD/LCHCD RHITF in the current month. In February of 2018 the District made a \$500,000 payment to the LCMCD/LCHCD RHITF. The MTD change in capital outlay was due to a purchase of a replacement truck and spray system in March.

**YTD Variances explanations**

Noteworthy changes are as follows: The YTD Personnel Services variance is due primarily to the 3% COLA in October and one additional staff hired in the current year. The YTD variance in Benefits is due to a \$500,000 payment in February of 2018 to the LCMCD/LCHCD RHITF. The YTD change in chemicals is primarily due to the timing of inventory purchases to provide required treatments.

**Budget Amendment**

None for the March financial statements.

## Receipts Operating Budget Comparison for Hyacinth Control District

Run Date: 4/5/2019

From: 3/1/2019

To: 3/31/2019

| Receipts                        | Total Budget        | This Mo Actual   | Prior Yr Month   | Variance        | YTD Current         | YTD Prior           | Variance         |
|---------------------------------|---------------------|------------------|------------------|-----------------|---------------------|---------------------|------------------|
| Taxes                           | 1,969,800.00        | 37,909.33        | 37,408.68        | 500.65          | 1,814,477.36        | 1,778,542.23        | 35,935.13        |
| State Grant-General Government  | -                   | -                | -                | -               | -                   | -                   | -                |
| Interest                        | 24,000.00           | 4,452.33         | 2,619.29         | 1,833.04        | 18,408.77           | 6,749.98            | 11,658.79        |
| Disposition of Capital Assets   | 4,000.00            | -                | -                | -               | -                   | 10.00               | (10.00)          |
| Refunds                         | -                   | -                | -                | -               | -                   | 440.70              | (440.70)         |
| Other Miscellaneous Revenue     | 2,000.00            | -                | -                | -               | -                   | -                   | -                |
| Service Charge - Mosquito Cont  | -                   | -                | -                | -               | -                   | -                   | -                |
| Other Charges for Svcs Pub Safe | -                   | -                | -                | -               | -                   | -                   | -                |
| Sale of Surplus Materials/Scrap | -                   | -                | -                | -               | -                   | -                   | -                |
| Transfer from Hyacinth          | -                   | -                | -                | -               | -                   | -                   | -                |
| Other Misc Rev-Jet Fuel Sales   | -                   | -                | -                | -               | -                   | -                   | -                |
| Proceeds from Capital lease     | -                   | -                | -                | -               | -                   | -                   | -                |
| Insurance Recoveries            | -                   | -                | -                | -               | 1,204.63            | -                   | 1,204.63         |
| <b>Total Receipts</b>           | <b>1,999,800.00</b> | <b>42,361.66</b> | <b>40,027.97</b> | <b>2,333.69</b> | <b>1,834,090.76</b> | <b>1,785,742.91</b> | <b>48,347.85</b> |

## Expenses Operating Budget for Hyacinth Control District

Run Date: 4/5/2019

From: 3/1/2019

To: 3/31/2019

| Expenses                       | Total Budget        | This Mo Actual    | Prior Yr Month    | Variance           | YTD Current         | YTD Prior           | Variance          |
|--------------------------------|---------------------|-------------------|-------------------|--------------------|---------------------|---------------------|-------------------|
| Personnel Services             | 1,026,000.00        | 84,194.45         | 75,029.78         | (9,164.67)         | 516,081.79          | 564,248.37          | 48,166.58         |
| Benefits                       | 662,500.00          | 91,531.81         | 35,540.44         | (55,991.37)        | 334,256.09          | 774,568.23          | 440,312.14        |
| Operating Expenses             | 82,000.00           | 6,024.06          | 5,785.74          | (238.32)           | 32,958.15           | 27,814.61           | (5,143.54)        |
| Travel & Per Diem              | 5,000.00            | 167.87            | 268.88            | 101.01             | 1,407.54            | 991.88              | (415.66)          |
| Communication Service          | 9,000.00            | 882.31            | 1,174.75          | 292.44             | 4,839.68            | 4,373.00            | (466.68)          |
| Freight Services               | 500.00              | -                 | 184.94            | 184.94             | 253.61              | 227.78              | (25.83)           |
| Utility Services               | 32,000.00           | 2,147.64          | 4,636.57          | 2,488.93           | 15,815.87           | 16,150.37           | 334.50            |
| Rentals and Leases             | 2,000.00            | 89.41             | -                 | (89.41)            | 499.64              | 704.01              | 204.37            |
| Insurance                      | 60,000.00           | -                 | -                 | -                  | 38,772.50           | 38,406.00           | (366.50)          |
| Repairs & Maintenance          | 37,000.00           | 2,008.51          | 5,256.84          | 3,248.33           | 22,010.68           | 19,830.63           | (2,180.05)        |
| Promotional Activities         | -                   | -                 | -                 | -                  | 349.07              | -                   | (349.07)          |
| Other Charges                  | 23,000.00           | 99.53             | 289.84            | 190.31             | 6,919.91            | 9,378.30            | 2,458.39          |
| Office Supplies                | 5,000.00            | 200.56            | 454.64            | 254.08             | 690.74              | 836.65              | 145.91            |
| Gasoline/Oil/Lube              | 17,000.00           | 2,275.46          | 370.12            | (1,905.34)         | 7,372.17            | 3,086.67            | (4,285.50)        |
| Chemicals                      | 150,000.00          | -                 | -                 | -                  | 61,584.52           | 92,941.90           | 31,357.38         |
| Protective Devices             | 4,000.00            | 98.98             | 36.23             | (62.75)            | 778.46              | 144.94              | (633.52)          |
| Misc. Supplies                 | 31,000.00           | 475.86            | 1,256.55          | 780.69             | 12,338.86           | 19,565.53           | 7,226.67          |
| Small Tools                    | -                   | -                 | 172.25            | 172.25             | 48.79               | 172.25              | 123.46            |
| Tools & Implements             | 500.00              | -                 | -                 | -                  | -                   | -                   | -                 |
| Publications & Dues            | 9,500.00            | 663.45            | 1,129.19          | 465.74             | 5,475.68            | 5,750.24            | 274.56            |
| Training                       | 6,500.00            | 676.86            | 1,595.00          | 918.14             | 3,853.14            | 3,115.76            | (737.38)          |
| Capital Outlay                 | 70,000.00           | 36,325.48         | 383.27            | (35,942.21)        | 37,665.48           | 10,800.27           | (26,865.21)       |
| Grants                         | -                   | -                 | -                 | -                  | -                   | -                   | -                 |
| Operating Transfer to Mosquito | -                   | -                 | -                 | -                  | -                   | -                   | -                 |
| Printing & Binding             | -                   | -                 | -                 | -                  | -                   | -                   | -                 |
| Principal                      | -                   | -                 | -                 | -                  | -                   | -                   | -                 |
| Debt Service Interest          | -                   | -                 | -                 | -                  | -                   | -                   | -                 |
| <b>Total Expenditures</b>      | <b>2,232,500.00</b> | <b>227,862.24</b> | <b>133,565.03</b> | <b>(94,297.21)</b> | <b>1,103,972.37</b> | <b>1,593,107.39</b> | <b>489,135.02</b> |

**Lee County Hyacinth Control District**  
**Profit & Loss Budget vs. Actual**  
**October 2018 through March 2019**

|                                          | Oct '18 - Mar 19    | Budget              | \$ Over Budget       | % of Budget   |
|------------------------------------------|---------------------|---------------------|----------------------|---------------|
| <b>Income</b>                            |                     |                     |                      |               |
| 3110000 · Ad Valorem Taxes               | 1,814,477.36        | 1,969,800.00        | -155,322.64          | 92.1%         |
| 3341000 · State Grant-General Government | 0.00                |                     |                      |               |
| 3611000 · Interest                       | 18,408.77           | 24,000.00           | -5,591.23            | 76.7%         |
| 3640000 · Disposition of Capital Assets  | 0.00                | 4,000.00            | -4,000.00            | 0.0%          |
| 3699000 · Other Miscellaneous Revenue    | 0.00                | 2,000.00            | -2,000.00            | 0.0%          |
| 3699300 · Insurance Recoveries           | 1,204.63            |                     |                      |               |
| 4210000 · Beginning Fund Balance         | 0.00                | 1,473,240.00        | -1,473,240.00        | 0.0%          |
| <b>Total Income</b>                      | <b>1,834,090.76</b> | <b>3,473,040.00</b> | <b>-1,638,949.24</b> | <b>52.8%</b>  |
| <b>Gross Profit</b>                      | <b>1,834,090.76</b> | <b>3,473,040.00</b> | <b>-1,638,949.24</b> | <b>52.8%</b>  |
| <b>Expense</b>                           |                     |                     |                      |               |
| 5371000 · Personnel Services             | 516,081.79          | 1,026,000.00        | -509,918.21          | 50.3%         |
| 5372000 · Benefits                       | 334,256.09          | 662,500.00          | -328,243.91          | 50.5%         |
| 5373100 · Operating Expenses             | 32,958.15           | 82,000.00           | -49,041.85           | 40.2%         |
| 5374000 · Travel and Per Diem            | 1,407.54            | 5,000.00            | -3,592.46            | 28.2%         |
| 5374100 · Communications Services        | 4,839.68            | 9,000.00            | -4,160.32            | 53.8%         |
| 5374200 · Freight & Postage Services     | 253.61              | 500.00              | -246.39              | 50.7%         |
| 5374300 · Utilities                      | 15,815.87           | 32,000.00           | -16,184.13           | 49.4%         |
| 5374400 · Rentals and Leases             | 499.64              | 2,000.00            | -1,500.36            | 25.0%         |
| 5374500 · Insurance                      | 38,772.50           | 60,000.00           | -21,227.50           | 64.6%         |
| 5374600 · Repairs & Maintenance          | 22,010.68           | 37,000.00           | -14,989.32           | 59.5%         |
| 5374800 · Promotional Activities         | 349.07              |                     |                      |               |
| 5374900 · Other Current Charges          | 6,919.91            | 23,000.00           | -16,080.09           | 30.1%         |
| 5375100 · Office Supplies                | 690.74              | 5,000.00            | -4,309.26            | 13.8%         |
| 5375210 · Gasoline/Oil/Lube              | 7,372.17            | 17,000.00           | -9,627.83            | 43.4%         |
| 5375220 · Chemicals                      | 61,584.52           | 150,000.00          | -88,415.48           | 41.1%         |
| 5375230 · Protective Devices             | 778.46              | 4,000.00            | -3,221.54            | 19.5%         |
| 5375240 · Miscellaneous Supplies         | 12,338.86           | 31,000.00           | -18,661.14           | 39.8%         |
| 5375241 · Small Tools                    | 48.79               |                     |                      |               |
| 5375250 · Tools & Implements             | 0.00                | 500.00              | -500.00              | 0.0%          |
| 5375400 · Books-Pubs-Subs-Member         | 5,475.68            | 9,500.00            | -4,024.32            | 57.6%         |
| 5375500 · Training                       | 3,853.14            | 6,500.00            | -2,646.86            | 59.3%         |
| 5376000 · Capital Outlay                 | 37,665.48           | 70,000.00           | -32,334.52           | 53.8%         |
| 5378900 · Contingency                    | 0.00                | 20,000.00           | -20,000.00           | 0.0%          |
| 5629999 · Reserves - Budget Use Only     | 0.00                | 1,220,540.00        | -1,220,540.00        | 0.0%          |
| <b>Total Expense</b>                     | <b>1,103,972.37</b> | <b>3,473,040.00</b> | <b>-2,369,067.63</b> | <b>31.8%</b>  |
| <b>Net Income</b>                        | <b>730,118.39</b>   | <b>0.00</b>         | <b>730,118.39</b>    | <b>100.0%</b> |

**Lee County Hyacinth Control District**  
**AD VALOREM TAX COLLECTIONS 2018 - 2019 FISCAL YEAR**  
**CURRENT AND LAST 5 FISCAL YEARS COLLECTION ANALYSIS**

As of March 31st of each year

| Fiscal Year                              | Gross Ad Valorem Taxes Collected | % Change in Gross Ad Valorem Taxes Collected Increase/-Decrease | Prior Year Ad Valorem Taxes | Penalties, Refunds & Corrections and Other | Discounts   | Commissions | Net Ad Valorem Taxes Collected | % Change in Net Ad Valorem Taxes Collected Increase/-Decrease | Budget (Net) | % of Net Collections to Budget |
|------------------------------------------|----------------------------------|-----------------------------------------------------------------|-----------------------------|--------------------------------------------|-------------|-------------|--------------------------------|---------------------------------------------------------------|--------------|--------------------------------|
| 2019 Actual                              | 1,941,149.55                     | -1.54%                                                          | 389.94                      | (1,274.37)                                 | (73,440.51) | (37,173.41) | 1,829,651.20                   | -1.60%                                                        | 1,969,800    | 92.89%                         |
| Net increase year-over-year (cash basis) |                                  |                                                                 |                             |                                            |             |             | 143,690.29                     |                                                               |              |                                |
| 2018 Actual                              | 1,792,363.48                     | 3.29%                                                           | 397.99                      | (2,679.94)                                 | (69,926.36) | (34,194.26) | 1,685,960.91                   | 3.13%                                                         | 2,044,000    | 82.48%                         |
| 2017 Actual                              | 1,735,290.70                     | 8.68%                                                           | 741.59                      | (309.29)                                   | (67,819.57) | (33,144.62) | 1,634,758.81                   | 8.63%                                                         | 1,885,000    | 86.72%                         |
| 2016 Actual                              | 1,596,686.00                     | 1.76%                                                           | 1,191.77                    | (214.82)                                   | (62,228.27) | (30,486.29) | 1,504,948.39                   | 1.72%                                                         | 1,745,600    | 86.21%                         |
| 2015 Actual                              | 1,569,090.48                     | 2.31%                                                           | 881.76                      | 542.75                                     | (61,041.73) | (29,985.44) | 1,479,487.82                   | 2.23%                                                         | 1,721,000    | 85.97%                         |
| 2014 Actual                              | 1,533,651.72                     | 2.24%                                                           | 1,733.95                    | 847.23                                     | (59,748.44) | (29,321.87) | 1,447,162.59                   | 2.25%                                                         | 1,700,238    | 85.12%                         |

Comments:

**COMPARISON OF ANNUAL GROSS COLLECTIONS TO DR-420 BUDGET AMOUNT**

|       | Dr-420 Amount | Actual       | Difference   | Millage Rate |
|-------|---------------|--------------|--------------|--------------|
| 2019@ | 2,073,447.00  | 1,941,149.55 | (132,297.45) | 0.0239       |
| 2018  | 2,028,263.00  | 2,038,749.46 | 10,486.46    | 0.0248       |
| 2017  | 1,984,022.00  | 1,995,855.23 | 11,833.23    | 0.0263       |
| 2016  | 1,837,460.00  | 1,847,244.65 | 9,784.65     | 0.0263       |
| 2015  | 1,812,083.00  | 1,817,818.99 | 5,735.99     | 0.0277       |
| 2014  | 1,789,724.00  | 1,796,324.17 | 6,600.17     | 0.0291       |

2018 @ - The actual amount represents taxes collected through the month of the report.

Differences in budgeted gross taxes and actual gross tax collected are primarily due to the following:

The Property Appraiser may adjust the final taxable value. The DR-420 includes the taxable value through July 1 of each year. The Property Appraiser may adjust, up or down, the final taxable value.

The District receives a DR-422 after the trim process that documents the change, if any.

Taxes may not be paid. Normally the District collects unpaid taxes through an annual tax certificate sale. However, unsold tax certificates become property of the Board of County Commissioners (BoCC). The District will not collect until the taxes are paid or the BoCC calls for a tax deed sale.

Property values may change through the Property Appraiser's "Value Adjustment Board." A taxpayer may protest the assessed taxable value and a change may occur.

Lee County Hyacinth Control District  
Analysis of Tax Collectors Distributions-Auditor Schedule  
For year ended September 30, 2019

1973

Prepared by Client

| MODIFIED ACCRUAL BASIS                      |             |                       |                                  |                    |                         |                           |                          |                     |                         |                                         |                       |                           |
|---------------------------------------------|-------------|-----------------------|----------------------------------|--------------------|-------------------------|---------------------------|--------------------------|---------------------|-------------------------|-----------------------------------------|-----------------------|---------------------------|
| As of September 30 of each<br>year          | Dist #      | Taxes<br>311100-000-0 | Prior Year Taxes<br>311200.000-0 | Discounts<br>000-0 | 311140-<br>311120-000-0 | Penalties<br>361110-000-0 | Interest<br>361110-000-0 | Commission<br>000-0 | 522340-<br>311150-000-0 | Refunds and Corrections<br>311150-000-0 | Other<br>311160-000-0 | Total<br>Net Distribution |
| 11/15/2018                                  | 1           | 45,663.29             | 120.29                           | (2,005.89)         | 51.59                   | -                         | (888.55)                 | (7.25)              | -                       | 42,933.48                               |                       |                           |
| 11/30/2018                                  | 2           | 419,182.92            | 14.29                            | (16,718.36)        | 95.44                   | -                         | (8,053.66)               | (684.32)            | -                       | 393,836.31                              |                       |                           |
| 12/16/2018                                  | 3           | 1,120,395.25          | 79.26                            | (44,742.83)        | 185.70                  | -                         | (21,524.31)              | (3.05)              | -                       | 1,054,390.02                            |                       |                           |
| 12/30/2018                                  | 4           | 153,563.68            | 36.37                            | (5,696.22)         | 62.38                   | -                         | (2,981.36)               | (13.95)             | -                       | 144,970.90                              |                       |                           |
| 1/15/2019                                   | 5           | 68,721.40             | 16.65                            | (2,058.10)         | 39.81                   | -                         | (1,336.63)               | (43.83)             | -                       | 65,339.30                               |                       |                           |
| 2/15/2019                                   | 6           | 78,739.09             | 39.79                            | (1,789.95)         | 64.90                   | -                         | (1,595.48)               | (360.33)            | -                       | 75,098.02                               |                       |                           |
| 3/14/2019                                   | 7           | 39,754.68             | 83.29                            | (429.14)           | 50.12                   | -                         | (790.63)                 | (758.99)            | -                       | 37,909.33                               |                       |                           |
| 4/15/2019                                   | 8           | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| 5/15/2019                                   | 9           | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| 6/14/2019                                   | 10          | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| 7/12/2019                                   | 11          | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| 8/9/2019                                    | 12          | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| 9/13/2019                                   | 13          | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| 10/12/2019                                  | 14          | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| 10/12/2019                                  | 15          | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
|                                             | 16          | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
|                                             | 17          | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
|                                             | Excess fees | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| Total Modified Accrual                      |             | \$ 1,926,020.31       | \$ 389.94                        | \$ (73,440.49)     | \$ 549.94               | \$ -                      | \$ (37,170.62)           | \$ (1,871.72)       | \$ -                    | \$ 1,814,477.36                         |                       |                           |
| Conversion to Cash Basis (Ad Valorem Taxes) |             |                       |                                  |                    |                         |                           |                          |                     |                         |                                         |                       |                           |
| Reductions                                  |             |                       |                                  |                    |                         |                           |                          |                     |                         |                                         |                       |                           |
| Distribution 14                             | 10/10/2017  | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| Excess Fees                                 | 10/31/2017  | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| Sub-total                                   |             | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| Additions                                   |             |                       |                                  |                    |                         |                           |                          |                     |                         |                                         |                       |                           |
| Distribution 14                             | 10/12/2018  | 91.71                 | -                                | (0.02)             | 47.41                   | -                         | (2.79)                   | -                   | -                       | 136.31                                  |                       |                           |
| Excess Fees                                 | 10/30/2018  | 15,037.53             | -                                | -                  | -                       | -                         | -                        | -                   | -                       | 15,037.53                               |                       |                           |
|                                             |             | 15,129.24             | -                                | (0.02)             | 47.41                   | -                         | (2.79)                   | -                   | -                       | 15,173.84                               |                       |                           |
| Ad Valorem Tax Revenue                      |             | \$ 1,941,149.55       | \$ 389.94                        | \$ (73,440.51)     | \$ 597.35               | \$ -                      | \$ (37,173.41)           | \$ (1,871.72)       | \$ -                    | \$ 1,829,651.20                         |                       |                           |
| Conversion to Cash Basis (Interest)         |             |                       |                                  |                    |                         |                           |                          |                     |                         |                                         |                       |                           |
| Reductions                                  |             |                       |                                  |                    |                         |                           |                          |                     |                         |                                         |                       |                           |
| Distribution 15                             | 10/15/2018  | -                     | -                                | -                  | -                       | -                         | -                        | -                   | -                       | -                                       |                       |                           |
| Additions                                   |             |                       |                                  |                    |                         |                           |                          |                     |                         |                                         |                       |                           |
| Distribution 15                             | 10/15/2018  | -                     | -                                | -                  | -                       | 1,034.91                  | (51.71)                  | -                   | -                       | 983.20                                  |                       |                           |
| Tax Collector Interest Revenue              |             | \$ -                  | \$ -                             | \$ -               | \$ -                    | \$ 1,034.91               | \$ (51.71)               | \$ -                | \$ -                    | \$ 983.20                               |                       |                           |

Lee County Mosquito/Hyacinth Control Districts  
Investment of Surplus Funds - Summary

4/8/2019 12:29

| March 31, 2019       |                      |                     |                      |                 |                                     |
|----------------------|----------------------|---------------------|----------------------|-----------------|-------------------------------------|
| Account              | LCMCD                | LCHCD               | Total                | ECR<br>Accounts | Earnings rate<br>(Basis Points -BP) |
| SunTrust Operating   | \$ 77,063.27         | \$ 19,078.34        | \$ 96,141.61         | Yes             | ECR and BP - 50                     |
| SunTrust Master 2397 | 1,854,258.49         | 101,635.77          | 1,955,894.26         | Yes             | ECR and BP - 50                     |
| SBA 322630           | 10,293,478.93        | -                   | 10,293,478.93        | No              | BP - 265                            |
| SBA 322640           | -                    | 1,044,575.06        | 1,044,575.06         | No              | BP - 265                            |
| FL-FIT               | 9,250,170.52         | 890,521.78          | 10,140,692.30        | No              | BP - 266                            |
|                      | <u>21,474,971.21</u> | <u>2,055,810.95</u> | <u>23,530,782.16</u> |                 |                                     |

100 Basis Points equal 1%

FL-FIT - Florida Fixed Income Trust

SBA - State Board of Administration (Local Government Surplus Funds Trust Fund)

**Lee County Hyacinth Control District  
Check Register**

| <b>Date</b>                                    | <b>Num</b> | <b>Name</b>                               | <b>Credit</b> |
|------------------------------------------------|------------|-------------------------------------------|---------------|
| <b>1010000 - SunTrust Checking - Operating</b> |            |                                           |               |
| 03/01/2019                                     | 18967      | Accountemps                               | 101.67        |
| 03/01/2019                                     | 18968      | American Petroleum Services, LLC          | 21.17         |
| 03/01/2019                                     | 18969      | Associated Interpreters for the Deaf, Inc | 137.20        |
| 03/01/2019                                     | 18970      | Ben Few & Company, Inc.                   | 560.00        |
| 03/01/2019                                     | 18971      | Century Link 88283083                     | 100.46        |
| 03/01/2019                                     | 18972      | Century Link 425791675                    | 32.38         |
| 03/01/2019                                     | 18973      | FMA Ft. Myers Automotive                  | 18.53         |
| 03/01/2019                                     | 18974      | FPL Florida Power & Light Co.             | 2,093.06      |
| 03/01/2019                                     | 18975      | Grainger, Inc.                            | 42.34         |
| 03/01/2019                                     | 18976      | Jason Cull                                | 88.00         |
| 03/01/2019                                     | 18977      | Larue Pest Management, Inc.               | 60.35         |
| 03/01/2019                                     | 18978      | Nutrien AG Solutions                      | 13,742.00     |
| 03/01/2019                                     | 18979      | Office Depot, Inc.                        | 92.88         |
| 03/01/2019                                     | 18980      | PC Solutions & Integration, Inc.          | 171.60        |
| 03/01/2019                                     | 18981      | Reliable Auto Paint & Supplies, Inc.      | 17.89         |
| 03/01/2019                                     | 18982      | Sigma Consulting and Training, Inc.       | 705.60        |
| 03/01/2019                                     | 18983      | The News-Press Media Group                | 16.44         |
| 03/01/2019                                     | 18984      | Verizon Wireless                          | 197.49        |
| 03/01/2019                                     | 18986      | Associated Interpreters for the Deaf, Inc | 39.20         |
| 03/08/2019                                     | 18987      | Access Door & Glass                       | 243.95        |
| 03/08/2019                                     | 18988      | Accountemps                               | 171.58        |
| 03/08/2019                                     | 18989      | BENISTAR/UA-6803                          | 2,660.00      |
| 03/08/2019                                     | 18990      | Century Fence Company, Inc.               | 189.55        |
| 03/08/2019                                     | 18991      | Culligan Bottled Water                    | 32.76         |
| 03/08/2019                                     | 18992      | David M Hess                              | 280.00        |
| 03/08/2019                                     | 18993      | FGUA FL Governmental Utility Authority    | 66.75         |
| 03/08/2019                                     | 18994      | Fisher Scientific Company                 | 81.40         |
| 03/08/2019                                     | 18995      | Florida Blue (Health Ins.)                | 12,787.92     |
| 03/08/2019                                     | 18996      | FPL Florida Power & Light Co.             | 10.97         |
| 03/08/2019                                     | 18997      | Grainger, Inc.                            | 37.99         |
| 03/08/2019                                     | 18998      | Helena Agri-Enterprises, LLC              | 9,922.22      |
| 03/08/2019                                     | 18999      | Office Depot, Inc.                        | 29.26         |
| 03/08/2019                                     | 19000      | Reliance Standard (LTD GT Vol Life)       | 240.92        |
| 03/08/2019                                     | 19001      | Reliance Standard (STD)                   | 254.64        |
| 03/08/2019                                     | 19002      | Reliance Standard (Dental)                | 896.80        |
| 03/08/2019                                     | 19003      | Reliance Standard (Vision)                | 15.28         |
| 03/08/2019                                     | 19004      | Securitas Security Services USA, Inc.     | 852.98        |
| 03/08/2019                                     | 19005      | SGR Strategic Government Resources        | 690.26        |
| 03/08/2019                                     | 19006      | Sigma Consulting and Training, Inc.       | 80.00         |
| 03/08/2019                                     | 19007      | Supplyworks                               | 72.17         |
| 03/08/2019                                     | 19008      | Waste Pro - Ft. Myers                     | 22.12         |
| 03/15/2019                                     | 19009      | Carr Riggs & Ingram                       | 2,000.00      |
| 03/15/2019                                     | 19010      | Century Link 311181802                    | 158.82        |
| 03/15/2019                                     | 19011      | Century Link 421997664                    | 62.27         |
| 03/15/2019                                     | 19012      | Gold Coast Fire & Security, Inc.          | 71.40         |

**Lee County Hyacinth Control District  
Check Register**

| <b>Date</b> | <b>Num</b> | <b>Name</b>                             | <b>Credit</b> |
|-------------|------------|-----------------------------------------|---------------|
| 03/15/2019  | 19013      | Goodyear Auto Service Center            | 78.67         |
| 03/15/2019  | 19014      | Grainger, Inc.                          | 87.13         |
| 03/15/2019  | 19015      | GW Services of SW Florida, Inc.         | 462.42        |
| 03/15/2019  | 19016      | Intercept of Florida, Inc.              | 35.34         |
| 03/15/2019  | 19017      | John A. Koons Locksmiths                | 15.58         |
| 03/15/2019  | 19018      | Larue Pest Management, Inc.             | 103.46        |
| 03/15/2019  | 19019      | Mock Engineering, Inc.                  | 60.00         |
| 03/15/2019  | 19020      | Office Team                             | 288.96        |
| 03/15/2019  | 19021      | Ring Power Corporation                  | 828.10        |
| 03/15/2019  | 19022      | SHI International Corp.                 | 85.27         |
| 03/15/2019  | 19023      | The Home Depot Credit Services          | 33.72         |
| 03/15/2019  | 19024      | Toshiba America Business Solutions, ... | 89.41         |
| 03/15/2019  | 19025      | Uline                                   | 30.18         |
| 03/15/2019  | 19026      | United Way                              | 15.00         |
| 03/15/2019  | 19027      | Verizon Wireless                        | 247.33        |
| 03/22/2019  | 19028      | Accountemps                             | 169.46        |
| 03/22/2019  | 19029      | Advanced Disposal                       | 68.02         |
| 03/22/2019  | 19030      | B&J Trading, LLC                        | 4,271.63      |
| 03/22/2019  | 19031      | Colin Lewis                             | 44.00         |
| 03/22/2019  | 19032      | Comcast 8535 10 017 0052968             | 32.38         |
| 03/22/2019  | 19033      | Culligan Bottled Water                  | 14.00         |
| 03/22/2019  | 19034      | Grainger, Inc.                          | 20.87         |
| 03/22/2019  | 19035      | Hydraulic Solutions & Repair, LLC       | 100.00        |
| 03/22/2019  | 19036      | Jason Cull                              | 12.00         |
| 03/22/2019  | 19037      | Motion / Miller                         | 21.67         |
| 03/22/2019  | 19038      | MSC Industrial Supply Co.               | 118.92        |
| 03/22/2019  | 19039      | Newterra Inc.                           | 139.40        |
| 03/22/2019  | 19040      | Office Depot, Inc.                      | 20.83         |
| 03/22/2019  | 19041      | Office Team                             | 144.48        |
| 03/22/2019  | 19042      | Pax8, Inc.                              | 301.86        |
| 03/22/2019  | 19043      | Securitas Security Services USA, Inc.   | 823.88        |
| 03/22/2019  | 19044      | SHI International Corp.                 | 452.69        |
| 03/22/2019  | 19045      | South Florida Gas, Inc.                 | 25.40         |
| 03/22/2019  | 19046      | The News-Press Media Group              | 83.87         |
| 03/29/2019  | 19047      | Accountemps                             | 169.46        |
| 03/29/2019  | 19048      | ADT Security Services                   | 25.67         |
| 03/29/2019  | 19049      | Alan Jay Chevrolet Cadillac, Inc.       | 27,827.00     |
| 03/29/2019  | 19050      | Ben Few & Company, Inc.                 | 560.00        |
| 03/29/2019  | 19051      | Bob Dean Supply, Inc.                   | 70.83         |
| 03/29/2019  | 19052      | Century Link 88283083                   | 100.46        |
| 03/29/2019  | 19053      | Century Link 425791675                  | 21.88         |
| 03/29/2019  | 19054      | Fyr-Fyter, Inc.                         | 264.35        |
| 03/29/2019  | 19055      | GovDirect, Inc.                         | 3,087.72      |
| 03/29/2019  | 19056      | Harmon Photographers, LLC               | 88.20         |
| 03/29/2019  | 19057      | MSC Industrial Supply Co.               | 79.89         |

**Lee County Hyacinth Control District  
Check Register**

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| <u>Date</u>                                   | <u>Num</u> | <u>Name</u>                          | <u>Credit</u>    |
|-----------------------------------------------|------------|--------------------------------------|------------------|
| 03/29/2019                                    | 19058      | Reliable Auto Paint & Supplies, Inc. | 33.36            |
| 03/29/2019                                    | 19059      | Verizon Wireless                     | 199.17           |
| Total 1010000 · SunTrust Checking - Operating |            |                                      | 92,024.19        |
| <b>TOTAL</b>                                  |            |                                      | <b>92,024.19</b> |